COMMERCIAL CAR IOURNAL



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EDITORIAL DEPARTMENT JULIAN CHASE, Directing Editor GEORGE T. HOOK, Editor

STANLEY GERSTIN **Managing Editor** GEOFFREY GRIER Art Editor

HENRY JENNINGS Technical Editor ATHEL F. DENHAM Detroit Editor

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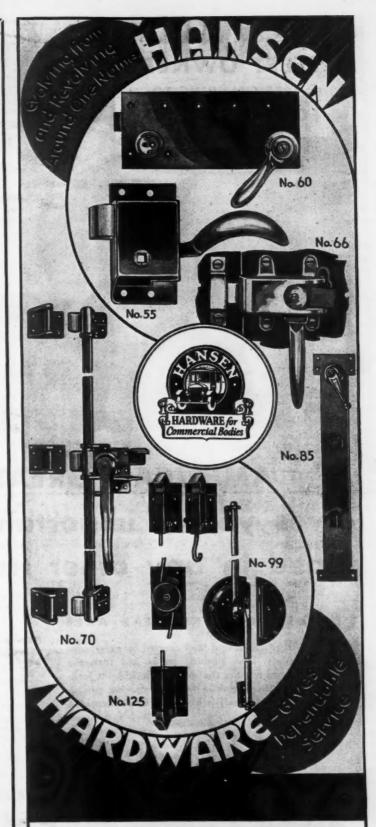
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Truck Retail Code Still Months Away

Catalog Changes Required by NRA's Price Fixing Policy

The truck supplement to the Motor Vehicle Retailing Trade code will require at least another month before it can be whipped into shape for presentation to the industry, it has been announced by the National Control Committee for the MVRT code. Once it is approved by the majority in the trade and submitted to the NRA, however, an additional 30 days will be required before it can go through all the departments and receive Presidential approval.

Reports on used truck sales from which it is proposed to tabulate a depreciation scale for trucks are still being received and until these reports are complete, no further action will be taken on the proposed truck equipment catalog to be used as a basis for depreciating equipment. Changes in the catalog, necessitated by NRA's new policy regarding price fixing in the codes, are under consideration.

Further delay is occasioned by negotiations still to be consummated with all factors in the industry regarding fleet discounts and other questions as related to both large and small trucks and as generally related to government, state and commercial buyers.

F. L. Sage Joins Chrysler as Chief Truck Engineer

Fred L. Sage, formerly truck engineeer of the Studebaker Corp., has been appointed chief of all truck engineering activities for the Chrysler Corp., succeeding the late Benjamin F. Wright. A. G. Herreshoff, formerly in executive charge of the truck division, is now assistant chief engineer of Chrysler Corp. in charge of chassis design.

E. P. Lamb has been promoted to the position of assistant chief truck engineer in charge of drafting, releases and production contact work. Other members of the truck engineering staff include: F. A. Selje, in charge of new truck body design; F. A. Magoffin, production and vendor contact and special investigations; C. W. Kynoch, sales engineering contact; E. G. Wettlauffer, production body drafting, and W. E. Rigley, production chassis drafting.

1933 Registrations Off

Motor truck registrations in 1933 fell .8 per cent under the 1932 registrations, a decrease of 2568 units. Actual registrations were 3,229,315 against 3,226,747. Trailers registered in 1933 totaled 472,789.

Wisconsin Bars Big Trucks on Week-Ends

Through the use of extensive powers to regulate truck and bus transportation, the Wisconsin public service commission has decreed that no trucks weighing more than 6000 pounds gross shall be permitted to drive on the main roads Saturdays, Sundays and legal holidays.

Only vehicles hauling livestock and perishable milk are exempt.

The commission said it had in mind the safety of both the traveling and the shipping public.

It reached its decision after a traffic count showing that 24 of the main arteries are used mostly on Saturday afternoons, Sundays and holidays.

F. R. Acts in Service Trade; Suspends Codified Provisions

As a step towards solution of the service trade problem, President Roosevelt has issued an executive order affecting approximately 55 uncodified trades. The order authorizes establishment of labor standards which individual members will undertake to observe in agreements with the President.

Among the trades and industries affected is the Retail Automobile Maintenance Garage Trade. Another order dealing with codified trades such as Motor Vehicle Storage and Parking continues suspension of all provisions of approved service codes except those governing child labor, minimum wages and collective bargaining guarantees

Ford Sales and Production Up

World sales of Ford cars and commercial units in June totaled 101,661, an increase of 43,118 units over 1933. Total sales for the first six months of 1934 are 489,915, which is 119 per cent increase over last year. Total plant production passed the half million mark in June with 536,637 units, an increase of 308,250 over 1933.

Norman W. Roblee

Norman W. Roblee, manager of the National Account Department of the International Harvester Co. of America's truck division, died July 2 in Chicago after a short illness. Roblee entered the automotive industry 17 years ago as a mechanic in the White Co. factory. From there he went up the ladder to branch manager. He left White to become vice-president of the Brockway Motor Truck Co. He joined IHC three years ago as sales manager of the Erie Ave. branch in Philadelphia.

Conference Favors Port of Entry Law

Members Endorse Road Officials' Gross Weight Regulations

Enactment of a "Port of Entry Law" similar to the Kansas statute calling for establishment of stations at points of highway entry for checking out-of-state trucks, and for the collection of such "reasonable" compensation as may be enacted by the state for the use of its facilities, was proposed at the meeting of the Western Bus and Truck Conference in Salt Lake City last month. Such a measure would provide state reciprocity for commercial vehicles.

The complete proposal would also obligate operators not otherwise qualified to register and submit their trucks for inspection of equipment, show sufficient insurance coverage, show fitness of cargo to enter the state, and furnish proof of payment of taxes to the state for gasoline used to carry the cargo into the state.

Other recommendations proposed at the conference called for the adoption of the axle loads and gross weight formula, with reservations, of the American Association of State Highway Officials, a mileage tax plus registration fee for all trucks, and opposition to diversion of highway revenue for purposes other than roads.

Representatives from Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington and Wyoming attended the conference and formed a permanent organization to be known as the Western Motor Vehicle Conference. Further plans will be perfected at Boise, Idaho, Sept. 14.

IHC Ups Johnston and Jones to Departmental Managers

Edward A. Johnston and Albert A. Jones were elected vice-presidents at a recent meeting of the board of directors of the International Harvester Co., to serve as managers of the company's engineering and manufacturing departments respectively. Both of the new executives have long records of service in their particular departments. Mr. Johnston began service with the company in 1894 as a machinist, gradually working his way up to his present position. Mr. Jones began in 1904 as an auditor.

Budget for Trailer Code

The trailer manufacturing industry through its Code Authority has made application to the NRA for a modification of its code of fair competition to enable it to prepare a budget for the administration of the code and a basis of contribution to the same by the members of the industry.

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Treat the Fleet to Beauty

West Coast Operator Goes Hollywood and Gives His 75 Vehicles Regular Beauty Treatments on Budget Basis

By R. DEWITT MILLER

DUCCESS or failure of your hauling business may depend on the appearance of your trucks. That is a rather radical statement. It is, however, the sincere opinion of a fleet owner who has, over a long period of large-scale operation, worked out what he calls his "Beauty Budget."

Martin Richards, president of a Los Angeles trucking company operating 75 pieces of equipment, is the moving power behind this unique method of handling the beauty factor.

"The appearance of your trucks," Mr. Richards declares, "is the outward evidence of the state of your business. It is what personal appearance is to the man seeking a job."

PUTTING aside for a moment the business philosophy behind that statement, it is enlightening to consider the system by which this truck owner has achieved a solution to the problem of keeping his equipment looking bright at a minimum of cost.

Included in the shop crew is one man who spends his entire time painting and cleaning trucks. This man is the Beauty Budgeteer in concrete form.

The equipment of the Richards Trucking Co. divides itself logically



The Beauty Budget

The Pay-Out

THE annual cost of beauty treatments for 75 trucks operated by the Richards Trucking Co., Los Angeles, averages \$2,000.

The Pay-Off

"THE resulting appearance of your trucks," says fleetman Richards, "is the outward evidence of the state of your business. It is what personal appearance is to the man seeking a job."

into two classes. There are the light van-type bodies which are used to pick up freight within the metropolitan areas at the company's three main terminals and carry it to the terminal docks. This type of equipment may be referred to as the "light equipment."

BETWEEN the main terminals, situated at Los Angeles, Santa Anna, and the Los Angeles harbor, the cargoes are hauled on heavy-duty trucktractor trains made up of trailers and semi-trailers. Only siderack-type bodies are used on this equipment, which may be styled "heavy equipment."

All light equipment has a high-grade enamel finish sprayed on. Six coats are usually applied. The finish is protected by regular polishing by the drivers. A polish kit is supplied each driver and he is held responsible for maintaining the appearance of his truck. The light equipment is painted regularly once a year, and is washed monthly. The washing is done by a high-pressure gun shooting water at better than 300 lb. pressure. A soap compound mixes with the water as it goes through the gun. The washer is able to reach all parts of the under-frame where mud collects.



These dapper trucks maintain appearances (and business, too) with periodical paint and polish beauty treatments



Trucks go Hollywood, too, with a facial to please customers

ment is painted at least every 18 months and washed every two months. Sometimes particular pieces of equip-



MARTIN RICHARDS

"... I would just as soon have one of my trucks running around with only half a crankcase of oil as have it looking as if it had been through a war."

ment become dingy and are called in for a paint job before their scheduled time, but the 18-month period is never exceeded.

"I would just as soon have one of my trucks running around with only half a crankcase of oil," Mr. Richards says, "as have it looking as if it had been through a war. Anyway, the shipper would be ashamed to have my equipment drive up to his office."

DURING the last five years Richards has been increasing the amount of painting jobs done on his trucks. This has been done in spite of the fact that improved washing methods and cleaning compounds have made the cleaning process "kinder" on the finish. The shortened intervals between paintings may be attributed to two factors.

First, new types of enamels have a much shorter drying period than did the old-fashioned enamels and lacquers. This permits a truck to be painted without tying it up over a protracted period. Better paints and painting methods produce more lasting colors, and are easier and quicker to apply. Richards is concentrating on the latter advantage.

SECOND, it is Mr. Richards' business philosophy that it is not sufficient to keep up to past appearance standards, even if that can be done at reduced cost. The press of present-day competition is forcing truck owners to greatly improve the looks of their equipment. To quote Mr. Richards on the matter:

"I am certainly not painting my trucks more often because paints are poorer and painting methods less efficient than they used to be. Both have been greatly improved. But if my painter can finish more trucks than he could with the old, slow-drying paints,

so much the better. I am certainly not going to shift him to some other department part of the time. If paints keep fresh longer, and washing compounds are easier on the surface, my trucks will look that much brighter. I am not going to merely keep the standard of appearance I had 10 years ago because I can do it cheaper now."

WHAT is the total annual cost of beauty under this budget system? The painter receives a salary of \$100 per month. The monthly cost of paint, soap compounds, repairs on the pressure gun, water, and electric power run between \$50 and \$75. That makes a total average annual cost of about \$2,000. Mr. Richards feels that it is worth it. If the present trend away from ugliness in business continues, he is ready to increase his budget.

NO owner of a high-grade department store can afford to have a dirty and battered truck drive up to his establishment. He spends thousands of dollars giving the interior and exterior of his store an appearance of beauty and prosperity, and he isn't going to have his work nullified by a truck that looks as though it came from a company about to fold up.

THEN there is the problem of a color scheme. Many operators allow the color scheme of their equipment to grow in a haphazard way, or vary it with different trucks so that it advertises nothing but the rainbow.

A color scheme should do two things: it should characterize the truck and so set it apart as belonging to a certain organization, and it should be made up of colors that do not tend to fade or show dirt too easily.

THE Richards Trucking Co. has adopted the following scheme after

many years of experimentation: Bodies, dark green; wheels and chassis, silver; fenders and radiator shell, black; the emblem of the company in red. The emblem is placed on the side of each piece of equipment by a transfer process.

Richards' attitude on truck appearance was recently vindicated in a rather startling way. After a long period of discussion, a contract was about to be signed with a large distributor of flour. One of the terms of the agreement was that two new trucks should be bought for special service on the job. The final point which the flour distributor demanded before he would sign the contract was that the trucks should be painted in the color scheme of his company.

THE company signing that contract was no dainty, feminine organization. It hauled flour—just ordinary, prosaic sacks of the world's most everyday foodstuff. Yet the appearance of the trucks that would haul for this company meant so much that it refused to sign unless the color scheme suited.

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There has been a great deal of talk about codes, and fixing rates and methods of competition. Without discussing concrete proposals, it is safe to say that the days of rate-cutting as the chief method of attracting business are gone. It is time to look about for a new means of getting tonnage. There is a simple and very effective means lying handy—the Beauty Budget.

OPERATORS who cling to the idea that appearance is a minor factor are staying on a sinking ship. The problem may vary with the individual company, but the principle is the same:

The appearance of your trucks is the concrete evidence of the condition and progressiveness of your business.



High pressure washing keeps up high pressure appearances

The "Ideal" Fleet Truck

Survey of Operators Results in Agreement on Certain Standards To Bring Down Servicing Costs

By F. L. FAULKNER

Manager, Automotive Department Armour & Co.*

Thas been aptly stated that engineering design consists of happy compromises. But, unfortunately, too many of these compromises made in favor of passenger cars, when used in truck design, have proved too costly to the operator. This fact becomes apparent when viewing the his-

tory of the automobile industry, during which time the automobile developed from a pleasure-type vehicle to a business necessity. The motor truck, developed after the pleasure car, carried with it many elements of design of its predecessor. If those developments cause mechanical failures in pleasure cars, they are seldom more than annoying. In a truck, however, such failures prove costly when a customer is disappointed over a late delivery because of the delay.

It would be unfair, of course, to place the blame upon the manufacturer because of a lack of standardization and uniformity of truck performance without giving due credit to the fine improvements in mechanics and design. However, it is fully realized that there is room for further economies in operation if only the sympathy of the manu-



facturer can be aroused to take cognizance of the fleet operator's needs.

Investigation and maintenance committee of the Society of Automotive Engineers among a large number of operators confirms the belief that there is a wide variance of opinion among operators as to just what they do want in the way of truck design that will facilitate maintenance and reduce operating costs. However varied the tabulated opinions were, indication was that there is room for considerable improvement.

It was necessary to prepare a questionnaire from which the various opinions could be tabulated. This list of questions was sent to many outstanding operators with requests for their recommendations as to standardization. It appears when checking through the returns that much of the criticism against manufacturers is due less because of fundamental design and more because of a lack of coordination of units in making up final assembly, as a preponderance of evidence shows that there are entirely too many extreme cases of inaccessibility of parts for both minor and major servicing.

K EEPING in mind the recommendations for standardization, it is not advocated that all types of vehicles

*Excepts from S.A.E. Summer Meeting paper.

should be so closely standardized that they would lose their identity, but it is felt that many items of design could be standardized among vehicle manufacturers with marked improvement in maintenance. The following is a brief compilation of major recommendations by operators, suggesting

the design of what to them would be the "ideal" fleet truck. They believe that certain such standards would reduce servicing costs.

FRONT BUMPERS—Type: channel bar. Height from ground: light trucks and cars. 17 in.; heavy trucks, 23 in.

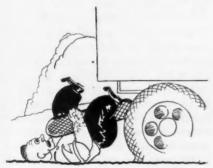
RADIATOR GUARDS—Many operators recommend and use radiator guards on certain classes of equipment, but it is the consensus of opinion that radiator guards should not be furnished as standard equipment.

RADIATOR GRILLS — Non-essential, and contribute to higher maintenance cost without any return for the investment; not recommended.

CHROMIUM PLATING—There has been a definite trend on the part of many manufacturers to chrome-plate



Bright-work puts accent on "work"



Tire racks can be easier on drivers

all trim parts, such as bumpers, headlamps, headlamp tie bar, radiator shell, radiator grill, hood side doors, cowl beading, windshield frame. It is generally agreed among operators contributing to this study that bright parts should be held to a minimum of headlamp, door frames and radiator shell.

RADIATOR—Type: tubular; mounting, rubber; fill opening size, $2\frac{1}{2}$ in.; location, inner left-hand side. Provision should be made in sod pan to permit of collecting drainings from radiator without waste, as many operators use permanent-type anti-freeze solution.

ENGINES—The oil filler pipe should be a minimum of 2 in. in diameter, located on the left-hand side of engine. The oil gage should be of stick type and located on left-hand side, with sufficient accessibility to assure accurate gaging. It has been suggested that oil sticks be provided with a flared collar which fits snugly to crankcase when in running position to afford better seal against oil leakage and to prevent foreign matter from working in around the stick.

RANKCASE drain opening should be 34 in. minimum, plug type, with recess for 5/8-in. square-head wrench. The oil pressure regulating valve should be located on the left-hand side, with external adjustment, where same is readily accessible. Flywheel timing mark should be visible from the front right-hand side of engine. Exhaust manifold flanges were given very serious consideration, but due to variation in design we are offering no recommendation as regards their standard. It is hoped, however, that designing engineers will give this matter serious consideration from a standpoint of stud diameter and available gasket area.

CLUTCH HOUSING should be provided with external fitting that is accessible from under right side engine hood for lubricating clutch throw-out bearings.

TRANSMISSION — Filler opening: location, left side. Transmission case at lubricant level. Size, minimum, 34 in. diameter. Type: elbow. Drain opening, size 34 in. minimum plug, recessed for 5%-in. square-head wrench.

REAR AXLE—Filler opening should be minimum 3/4 in. diameter, located center of cover at lubricant level. Plug should be recessed for 5/8-in. square-head wrench. Drain opening located at bottom center. 3/4-in. diameter minimum plug recessed for 5/8-in. square-head wrench.

CABS — Two-man type. Mounting: three-point suspension. Ventilation:

The Facts in a Nut-Shell

IT is the opinion among operators of large fleets of motor vehicles that a material reduction in servicing costs could be made, providing manufacturers of vehicles cooperated with them in effecting standards of such items that do not enter into their fundamental design, but which affect vitally the mechanical servicing of these units.

This opinion is based on a review of the numerous items that need constant servicing of which there are 26 major ones. It is hoped the questionnaires sent among fleet operators and briefed in this article will accomplish two things. First: a more unified opinion among operators as to their actual needs. Second: a better understanding and a more sympathetic attitude on the part of the manufacturer to the operator's requirements.



F. L. FAULKNER

".. engineering compromises made in favor of passenger cars, when used in truck design, have proved too costly to the fleet operator."

top of cowl in center, minimum. Dimensions: inside height, 50 in.; inside width minimum 50 in.; inside back to dash, 36 in.; height, floor to top seat cushion, 13 in.; height, floor to steering wheel, 22 in.; door width, minimum 31 in. Door hinge at front.

I NSTRUMENT BOARD—It is recommended that all control devices be removed from the steering wheel and the instrument board and be

equipped with the following: speedometer, oil pressure gage, head indicator, ammeter, gasoline gage, choke control, throttle control and light switch. It is further recommended that high and low-beam lights should be controlled by foot switch, located at left of clutch.

CASOLINE TANK—Two recommendations are necessary for location of tank, due to wide application of passenger type chassis for commercial work. Light trucks and passenger vehicle tanks to be located at rear of frame. Large truck tanks to be located under cab seat. Fill openings to be of elbow type, minimum opening 2 in. diameter. Location, left side, outside cab. Stand pipe to be baffled. Tank cap to be of bayonet type. Tank drain ½-in. plug.

LUBRICATION FITTINGS should be of the zerk snap-on type.

AIR CLEANERS—An adequate air cleaner of the oil-bath type should be standard equipment on all types of vehicles.

OIL FILTERS—An adequate oil filter of the cleanable type should be standard equipment on all types of vehicles. Location, left side engine, accessibly mounted for cleaning.

HORN—A horn of electric type, located under engine hood, is recommended. We are not prepared at this time to make any recommendations as to rating of a horn for general commercial use.

WINDSHIELD GLASS — Shatter-proof safety glass should be standard for all cab windshields.

WINDSHIELD WIPERS—All cabs should be equipped with two wipers. Method of drive optional; vacuum preferred.

REAR-VIEW MIRRORS—Type of bracket: tubular. Length adjustable with minimum of 12 in.

FRONT FENDERS—The conventional type of front fender appears to be generally satisfactory. However, many operators are requesting that a coachtype fender be made optional on the part of the manufacturer.

WHEELBASE AND FRAME LENGTH—This subject has been reviewed again among the operators contributing to this discussion and it has been generally agreed that the present S.A.E. C.A. dimensions are satisfactory. It is hoped, however, that a larger number of manufacturers will incorporate the present C.A. standard dimensions into their present line of motor vehicles.

BATTERY LOCATION—There is con-(Turn to Page 53, Please)

COMMERCIAL CAR JOURNAL

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PROBABLY you read the newspaper accounts of the synthetic rubber tires developed by the Dayton Rubber Mfg. Co. We did, and we were curious to know if the synthetic tubber would stand up in truck tires. So we wrote the factory. Vice-president

Friedlander responded: "When the demand for synthetic rubber tires enables us to go on and make them regularly, we will undoubtedly manufacture the truck sizes as well as passenger car sizes."

An Oil Signal

There's a device on the market which clamps on the dash and automatically flashes a warning the instant the oil in the crankcase becomes low or thin, or the pump fails. The warning point may be adjusted by the truck owner, at one or two quarts below full or at half crankcase level. There is no flash when rounding curves, climbing grades or making quick stops. It is reasonably priced, and easily installed. If you're interested, drop us a line and we'll see that you get complete details.

Now It's Frozen Salt

Now we have frozen salt, or "Salt Ice," competing with solid carbon dioxide (known more popularly as Dry Ice and Carbonice) for favor as a compact refrigerant in the truck market. "Salt Ice" is made by mixing water and rock salt in the proportions of 76.7 per cent water and 23.3 per cent salt. The brine is frozen into ribbons, flaked and compacted under pressure of 25 tons into 30-lb. cakes measuring 10 in. x 10 in. x 8 in.

It's a Lot Cheaper

"Salt Ice" melts at a uniform temperature of -6 deg. Fahr. The brine can be used over and over again. Three pounds of "Salt Ice" are said to do the work of 1 lb. of solid carbon dioxide. The latter ranges in price from 2 to 4 cents per lb., while 3 lb. of "Salt Ice"



This is a "Sentinel" steamer. See item entitled "A Steamer in Our Midst"

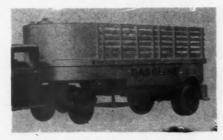
can be produced by the average user at ½ of a cent a lb. Compared with the old standby—crushed ice and salt—the new product costs less, is more convenient and absorbs 18 more B.t.u.'s per lb. If you want to know more, just write in.

Oil Converter Ready

The fuel oil converter mentioned here last month is now ready for the market. It converts a gasoline-burning internal combustion engine into a fuel oil burner. The adapter can be used on any type gasoline engine and adds only 5 to 7 lb. to its weight.

Shows Up in Tests

In a test, witnessed by men from the truck industry, a decrease of 24.2 per cent in fuel consumption was shown when running full throttle on oil, together with an increase in revolutions per minute. No mechanical changes or carburetor adjustment were made. A 636-mile road test, which ordi-



This combination gasoline tank and trailer has been operating for months between Enid, Okla., and Denver, Col., handling 2200 gal. of gasoline and 5 bbl. of oil one way and 17,600 lb. of potatoes on the return trip. Carries its own fuel, 100 gal., in the rounded nose above the deck

narily requires 270 gal. of gasoline costing \$48.60, was made on 205 gal. of fuel oil costing \$14.35.

Diesel for Ford?

While on the subject, it may interest you to know that Arthur Brisbane has quoted Henry Ford as saying: "The Diesel has got to come. I do not know or

care in just what shape, but it is our business to find out." Brisbane says expert guessers think Ford's next stunt will have something to do with "a Diesel engine in the new 'Lizzie'."

On the Way Up

A prominent truck manufacturer is planning to make an unusual heavy-duty announcement just after the worst of the summer's heat is over. We've seen pictures of it and it's a brilliant achievement.

A Steamer in Our Midst

F. G. Goddard, director, The "Sentinel" Waggon Works, Ltd., England, dropped in on us to say that he was in this country with a "Sentinel" truck which he will demonstate for several months. The job is a steamer (see illustration) with a 4-cylinder, single-acting, poppet-valve engine that develops 120 hp. at 1200 r.p.m. It is capable of a road speed of 50 m.p.h. Mr. Goddard will be glad to hear from operators and any firm which would care to consider taking over "Sentinel" manufacturing rights in the U. S. He may be reached c/o Turner's Transfer, Box 175, Greensboro, N. C.

Chance for Right Man

We have been in correspondence with a man who wants to contact an individual who could take complete charge, from designing to producing and helping with sales, of a small truck and trailer assembling plant to be located in a southern State. Investment in the venture is not an absolute requirement. We will be glad to forward correspondence.—G. T. H.



Perfect Circle piston expander

Dope on Piston Expanders

Experience of Fleet Men Shows That Use of Expanders Extends Cylinder Reconditioning Period

HAT do you know about piston expanders?

Do you know where to install them to get the best results?

Do you know when to install them? Do you know what to expect of them after you have installed them?

COMMERCIAL CAR JOURNAL has attempted to gather the information which, if conclusive, would answer these questions. Included in this effort was the contacting of piston expander manufacturers for the purpose of having them shed as much light as they could on this recent development of truck maintenance. In addition, al-

most 100 fleet operators were questioned for their experience and opinion.

A VERY limited number of the operators said, "It's spinach and we want no part of it." Others are still experimenting to find their capacity for green groceries, and still others, forming by far the largest group, have found that expanders very definitely add calories to their maintenance diet.

It was hoped that the few who have already turned thumbs down on the idea would be able to give some definite information which led to their decision. This was not the case. Some of them have given piston expanders no trial at all and consequently remain on the books as a job for a good salesman. The others have done very little experimenting with any device for expanding pistons, and the small amount of experimenting that has been done has taken place under varying conditions with miscellaneous types of vehicles and only sketchy records of the accomplishment have been kept.

THE operators in the second group are reluctant to give any opinion as yet because they have not satisfied themselves that they know what they

COMMERCIAL CAR JOURNAL

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JULY,

By **HENRY JENNINGS**

Technical Editor

are talking about. Some of them have reached a definite conclusion on one type of piston and are still trying to get facts on the ability of expanders to perform on other types of installation. There are a number in this group who are uncertain, who have made installations so recently that sufficient mileage to give them a true picture will not occur for some time.

The opinion of the third and largest group can best be summed up by quoting the opinion of one of their number. Some of this group will not agree completely with the mileage totals as he states them and others will not agree with the one-thousandth of an inch of wear as he finds it, but in the main this is their story:

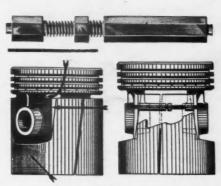
"YES, I use piston expanders. Especially in the lighter trucks. In the past when the trucks reached 20,-000 miles we tore them down. The cylinders needed reconditioning and it took .020 of an inch to clean them up. This limited our light trucks to 60,000 miles, because we were not very successful in removing more than .060 of an inch from the cylinders of any of our light jobs.

"No, we run them 20,000 miles, pull them apart, install piston expanders, and send them on their way. The expanders make them last for another 15,000 to 20,000 miles, at which time we recondition the cylinders without digging out any more metal than we would have at 20,000 miles. Thus, we are able to make the engines outlast the

rest of the truck."

NONE of the operators questioned had anything to contribute relative to the performance of piston expanders when used inside of cast-iron pistons. For the most part, they are not willing to attempt to expand this type of piston because, in most cases, they have been told that in order to get maximum results the skirt of the piston must be slotted with a hacksaw. Such treatment of a piston brings forth a fear of piston breakage and so far no one has convinced them that their fears are unfounded.

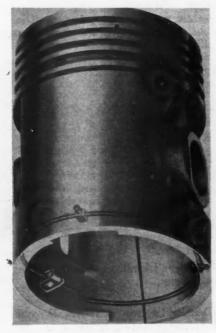
A PARTS jobber, who has long been aware of the importance of the truck industry as a buyer of his merchandise, gives this version of piston expanders: "We want to sell piston expanders with every single alloy piston ring installation. We are not so sure yet about the cast-iron piston jobs. True, they give us a plus sale, but that is not the point. Piston expanders take



Hoof-Ross piston expander



American Hammered expander



Simplex piston resizer

the overload off the rings and, right now, rings need all the help they can get. We cannot afford to have ring failures among the users of our rings, and piston expanders are helping us in this respect."

"May I call to your attention the fact that many of the manufacturers of expanders also make piston rings. Certainly piston rings represent the largest part of the business to the combination manufacturers and they have no desire to admit that their rings need some help unless it is true."

RIGHT here, the reader may ask, "Why do we need piston expanders? Rings have taken care of us in the past. What change has come about that even brings up the question of piston expanders?" The answer is that the speed of piston travel has been increased greatly. This increased speed alone makes the oil control problem more difficult, as anyone who has operated trucks over fast routes can testify.

As a result of this increased speed, alloy pistons have become popular because it was desirable to reduce the weight of the faster-traveling pistons. Whether it is wear or collapse, is uncertain, but the alloy pistons assume a smaller skirt diameter more quickly than do the cast iron. The increased speed also causes more rapid wear of the cylinders. These facts impose a new set of conditions upon the rings. They are traveling at higher speeds and they have a tougher job forced upon them because of the increased clearance between the piston and the cylinder. That rings need some help to take care of these unusual conditions is no criticism of the rings. And the introduction of expanders is simply an acknowledgment on the part of the engineers that new ailments require new treatment.

Certainly no one can accuse the expander manufacturers of routine thinking. One look at the various expanders would dispel any such idea. So many completely different features could not possibly be the expression of one school of thought. As a matter of fact, the manufacturers are not in complete agreement as to what causes the excessive clearance between the piston and cylinder wall. They are in agreement only on the obvious point that excessive clearance can be taken up by expanding the piston. But when it comes to the method by which this expansion is to be brought about, the makes differ decidedly.

(TURN TO PAGE 62, PLEASE)

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Servicing Babies by Truck

Delivery of Diapers and Collection of Discards is Novel Laundry-to-Nursery Shuttle Service and Field for Trucks

T started in Chicago about two years ago when Albert Lau, a bond salesman, was giving a party. There was a discussion of ideas. for beating the depression and someone suggested a diaper laundry as a clean, economical business. (Laughter.) The next morning (as the story goes) Mrs. Lau said, "Well, how about a diaper laundry?" whereupon Mr. Lau gave up selling bonds and opened the Dy-Dee Wash, the Original and Approved Scientific Institute of Diaper Hygiene.

At first the customers could be counted on ten fingers. Now the business grosses \$20,000 yearly. As someone stated, "Last Winter's blizzard tied up Chicago's traffic and street cars, but the Dy-Dee trucks went through." This was a pretty compliment to the efficient part trucks play in the diaper business. Babies can't wait, you know.

Diaperman Lau operates only in the Chicago area (which leaves a lot of space for others to operate in this promising business), employs half a dozen or so help, runs three trucks and a small laundry building. Of his yearly gross business about \$8,000 goes to Lau as profit. A personal touch in the business seems to be the secret of Lau's success. He admires babies, calls up to ask after their health if a customer has been ill, and instructs driv-

By STANLEY GERSTIN

Matrimonial Influence

This baby diaper laundry business apparently exercises unusual influence on the employees. The last four in turn have entered the realms of matrimony after working at the Dy-Dee Wash only a short time. Probably figured caring for babies now will be a cinch. The last the writer heard was that diaperman Foote himself would be married by the time this story appeared.

Lilliputian Bazaar

The lost and found department has become a regular division of the laundry. Dozens of containers are usually brought back to the plant containing dolls, other toys, and even children's clothes. Such items are not discovered until the containers are opened. Several cartons of stuff are still on location waiting for owners to claim their things.

ers to show friendliness to babies along their routes.

DIAPERS are delivered in sanitary green-enameled cans, lacquered in gold on the inside, fitted with a handle for carrying, and are cleansed with special antiseptic soap. Mr. Lau believes that if he can get at least 1 per cent of the 50,000 or 60,000 babies born about Chicago every year, this business would net him a comfortable income.

Just how vital a role the truck salesman played in this depression-breaker business is manifested by the fact that the salesman was responsible for the spread of the business in Eastern Pennsylvania. About a year and a half ago -that is, six months after Mr. Lau's party-a scene similar to that in Chicago was enacted in Narberth, Pa., a suburb of Philadelphia. A truck salesman who had attended Lau's party was also present at this one and related the interesting story. Next morning the same remark was made to Philip H. Foote by his sister, who has two children. (He himself is an eligible bachelor.) "Well, how about a diaper laundry?" So Mr. Foote and Thomas J. Skillman, Jr., took a trip to Chicago, got the facts from Mr. Lau, came back to Narberth, equipped a laundry, bought a truck and waited for business.

AT first, mothers were prejudiced against using strange diapers or allowing a laundry to wash their babies' diapers, and business dragged.

COMMERCIAL CAR JOURNAL

Prej fore fiden busy

JULY



Here are the customers-there are more like these throughout the land



Here the diapers are washed, dried and wrapped



Diapermen Foote and Skillman load their truck

Prejudice, however, soon gave way before science, the idea took root, confidence grew, and now two trucks are busy making deliveries.

Today the Dy-Dee Wash, Inc., of Nar-

berth, washes and delivers 15,550 diapers weekly, 8 tons, four times a week to approximately 500 customers. Diapers are purchased ready packaged and are delivered 24 in a metal container. A

baby uses the same set of diapers supplied new by the laundry and which usually lasts the diaper-life of a child (12 to 18 months). When they are through, what is left of the threadbare

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things is given to the hospitals. Some people supply their own diapers.

Customers are obtained chiefly through hospital recommendations and the Dy-Dee Wash truck may be seen in the hospital drive-way about the same time that the stork arrives. Approximately 40,000 babies are born in and around Philadelphia every year, so problems of birth decline do not now worry diapermen Foote and Skillman.

WHEN asked how business was obtained, diaperman Foote replied, "That was a tough one. We just sat around. Advertising was difficult and expensive. We contacted the hospitals and sold them on the idea. We watched the birth lists and society columns. We had to break down a lot of prejudice. The first few customers were very hard to get and things looked discouraging. We hung on, and a good thing too, because now we are going places."

These young laundry men (they've only been out of college several years) now have a regular story as to why their service should be used. They say -it is the modern dependable method of diapering your baby. It is recommended by your physician, hospitals, and over 500 pleased customers. It is a time saver-permitting more leisure time. It is a money saver-no diaper costs-no container to purchase -no soap expense no increased water, gas or electric bills. It gives absolute assurance that the diaper used on your baby is sterilized, and is free from all harmful irritating chemicals. The clean, sterilized diapers are delivered to the door every day in clean metal containers which have also been sterilized and lined with wax paper. The container serves as a receptacle in which used diapers are placed and in which they are removed at each delivery.

DIAPERS are washed in the most modern fashion and finished tumbled. The cans are sterilized and lined with a waxed paper bag in which fresh diapers are inserted, and the container is then ready for delivery. The containers are supplied by the Acme Can Co., Philadelphia.

The average number of diapers used each day per baby is about 18 Their biggest customer,



says diaperman Foote, was an unusually wet "repeal" baby who used 36 per day —but that was unusual.

Diaper service is not a luxury in cost as some people would think. Prices run somewhat like this: 63 dydees per week at \$1.25; 84 per week at \$1.45; 126 a week at \$1.75. Babies rarely use over that number.

THE business is clean and economical. The trucking service costs about 40 cents per week per customer—making four stops a week at a rate of 10 cents a stop. Deliveries are made in two ½-ton trucks. Each truck carries a load of 50 packages, two loads a day, and cost per mile of operation including salaries is estimated to be about seven and one-half cents. Trucks cover

from 100 to 150 miles a day. Diaperman Foote says that the business could not be conducted without trucks because the customers are scattered and cannot otherwise be reached economically. A third truck is being considered.

There are other such services throughout the country. The Di-De Service, Jersey City, N. J., plans to begin operations early this fall. According to their prospectus they will operate a fleet of trucks of both the light delivery and heavier van type. The company plans to pick up and deliver to customers from remote delivery stations using light type trucks, while transfer between the remote stations and the main plant will be made in heavy trucks.

CLEAN, sterilized diapers will be wrapped in cellophane. After use they are placed in metal containers and removed at regular intervals. Specially designed racks are to hold the containers. At the plant the racks are removed from the trucks, placed on conveyors and moved to the washing room.

From these plans, it seems that an active salesman might find this prospect a very promising one. Similarly, just as the diaper laundry idea was carried from Chicago to Narberth by a truck salesman, so may others carry the idea and start this new business rolling—as well as their trucks.

THERE are now approximately 14 diaper laundries throughout the country. In addition to those already mentioned, they are: The Baby's Valet, Oak Park, Ill.; Allen Laundry Service, Allentown, Pa.; Dates Laundry Service, Kenmore, N. Y.; Sani-Dide Service, New York City; Grant Geiger,

Peoria, Ill.; Dy-Per Service, Inc., Indianapolis; Crawford Laundry, Detroit; Dye-Dee Wash, Denver; Napps Laundry, Los Angeles; Martins Dy-Dee Wash, St. Louis, and Baby's Dydee Service, Inc., Brookline, Mass. The full extent of this market becomes significant when we consider that if a truck delivered 1000 diapers a load, two loads a day, 18 diapers to a baby, it would require 19,800 trucks to deliver 39,600,-000 diapers daily to our yearly crop of 2,200,000 babies.



Freshly laundered diapers are delivered in these containers lined with wax paper

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Governors Save 7-10% on Gas

Longer Engine Life and Reduced Tire Wear Also Proved by Tests on Governor-Controlled Vehicles

By WILLIAM E. FRAZER

West Coast Operator

N the March, 1934, issue of Com-MERCIAL CAR JOURNAL, this writer explained in some detail the manner in which the fleet with which he is connected was conducting tests to prove or disprove the efficiency of governors with respect to economy in fuel consumption and maintenance work.

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This test disclosed the fact that the average gasoline consumption for governor-equipped vehicles for the 12 months' period was 7½ per cent less than for the vehicles not so equipped.

The 12 months' test made in the above manner was not, however, considered conclusive, and two more types of tests were decided upon, to be made consecutively. This article will deal with the six months' results of the second type of tests which showed fuel consumption savings around 10 per cent.

THE vehicles used in this test were also employed in test No. 1, but they were assigned to different drivers in different localities, performing, in some instances, similar types of work to their assignments in test No. 1, and in other instances performing different

types of work. The basic idea of making this test was to determine what effect different drivers, or different road conditions, or different work, had upon the efficiency of vehicles equipped with governors, and those not equipped with governors, as compared with the results obtained in test No. 1.

The results of this test in general continue to indicate that the careful use of governors does result in fuel



Fig. 1. The tire on the left showing even wear was used on a governor-controlled truck. The other, used on a non-equipped truck, shows spotty wear due to high-speed get-away and sudden stops. Governors control this high-speed movement

economy. although it must be remembered, as stated in my previous article, installations must be made discriminately.

For ready reference in following the transfer of each vehicle from old

assignment to new assignment, the following table is submitted:

	Test No OLD JO		Test N NEW	
Car No.		Mi. Per Gal.	Job	Mi. Per Gal.
†1	A C	13.1 12.5	B ·	13.1 11.1
†3 †4	B K	11.8 10.1	D E	15.1
5	F G	13.7 8.9	CH	12.0 11.4 11.1
78	Inoperati	8.7 ve	F	13.6

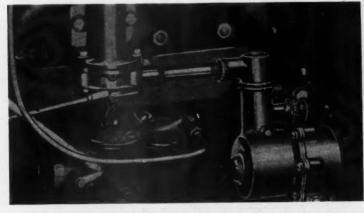
† Governor-Equipped.

Car No. 1 was transferred to job B for test No. 2, after having been on job A during test No. 1. From the table it will be seen that the change in drivers and territory covered had no effect upon the fuel consumption either way. This car, a pick-up model, is equipped with a governor.

WHEN Car No. 1 was transferred from job A to job B, car No. 2 was transferred from job C to job A. This is the same type and make of car, and the same age, as was car No. 1, except that it is not equipped with a gov-

ernor. Its average gasoline consumption for the six months' period on job A was 11.1 miles per gallon, which indicates that of two identical cars on the same job, with the same driver, the governorequipped vehicle proved to be the most economical in fuel consumption by two miles per gallon. Car No. 2, while on its old job C, had averaged for 12 months 12.5 miles

(Turn to Page 28, Please)



Pierce governor designed especially for A and B Ford engines

The Romance of Roads

A Brief Ride Over the Rutted Roads of the Past That Will Jolt Operators Into Appreciating Highways of Today

HEN Barney Oldfield first roared down a road at a mile a minute two significant factors contributed to the success of his now famous ride. The first, as we all know, was motor performance. The second, to which only a few of us have given consideration, was the condition of the road. Barney could never have made that run if he had to drive over "The Street Called Straight," or the "Wilderness Trail" in the wake of our ancestors. Had he tried, he would have had what we term the "jitters."

A light commercial or heavy fiveton truck would have found the going rather difficult over any of the ancient traveled roads now as famous, perhaps, for their crudity of construction as for their historical lore. Imagine yourself trying to go places over the ancient Road Future is Rosy

STUDY of highway transporta-A tion proves that the evolution of roads has kept pace with advances of civilization, and with scientific developments in the field of highway transportation.

Evolution is continuous and in the future we may expect such improvements in highway building and in traffic routing as will make present roads seem like tortuous trails. We can confidently expect highspeed commerce between cities, with consequent reduction in traveling time and operating cost.

roads of China or over Daniel Boone's wilderness trail. Then think of those same highways as the modern, concrete

> arterial routes of today. What a difference driving rapidly and in ease comparison to the roads

PICTURE yourself behind the wheel of your truck ready to travel the roads of the world just as it is told in Ford gardens at the Ford exhibition buildings at the Century of Progress Exposition. In a few minutes we will cover 19 of man's greatest highways that took 25 centuries to develop. At the exhibition, replicas of these roads of the world may be seen, each 100 ft. long. Start from the oldest known road:

REAT CARAVAN ROUTE—composed GREAT GARAVAN AND STREET OF NOTION O is a beaten track across the Sahara desert lined with the bones of millions of dead animals, bleached and preserved through thousands of years under the burning suns. Its origin is practically ageless.

Perhaps next in age are the Im-PERIAL ROADS OF CHINA. Stones of all shapes and sizes, uneven, badly spaced, slippery in wet weather. Usually used only when parallel trails become mires. Stretching from Peiping into the West-

over modern roads in commerce had to travel a thousand years ago! ern hills. Begun about 1250. Today, 1. Great Caravan Route through the Sahara Desert-oldest of known roads

COMMERCIAL CAR JOURNAL

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A. Sweeping view of Exhibition Hall in the Ford exhibit. Many of the old type buggies and early cars may be seen here.

- 3. Roman road which once echoed to the tread of Caesar's legions
 - 4. Canadian Plank Road introduced in Canada in 1920

however, China has 30,000 miles of modern roads.

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THE STREET CALLED STRAIGHT—Built in Damascus, oldest town in the world. One of the earliest and most famous roads mentioned in the Bible. Made of stone blocks with gravel between.

Grand Trunk Road of India—Starting near Calcutta and extending 1500 miles, includes Khyber Pass over which Alexander's legions passed 40 centuries ago. Usually natural dirt beaten by the pounding feet of men and animals, and the weight of wheels, for centuries. It has been surfaced with broken stone and broken bricks

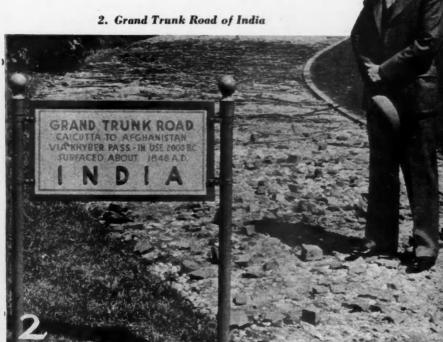
only within the last 100 years.

Ancient English Road— Watling Street, built across Southern England in pre-Roman times by early Britons and later rebuilt by Romans; portions uncovered in recent years by excavation date back to 55 B.C. Now part of the Great North Road from London to the

North of Scotland.
This road today is part of a finely macadamized system.
Beneath it rest the huge stone blocks







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laid by Caesar's army of invaders.

THE APPIAN WAY—Started by Roman Emperor Appius Claudius in 312 B.C., running from Rome to Brindisi. Built mainly of blocks of freestone, 18 in. square, closely laid. Sections are still serviceable.

ANTIOCH-BACDAD ROAD—Section of a Roman Road near Antioch reaching as far as Bagdad and once used by the legions of Caesar in their campaigns through Syria.

Belgian Block Road — The most durable of all roads; built of care-

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5. German Kleinpflaster road

fully dressed granite cubes and blocks set on concrete with joints filled with cement grout. Introduced in 1600.

La Grande Corniche—Military road started in 1806 by Napoleon I, with a view to the invasion of Italy. Surfaced with hand-cracked stone left loose to be consolidated by the pounding of traffic.

Wood Block Road—Originated in Eastern Europe; cross sections of trees laid on a bed of sand or gravel for cushion; interstices filled with sand. Used often throughout the world in city streets where wood is cheap and plentiful.

ANADIAN PLANK ROAD—Introduced in Toronto in 1835, soon spread to the United States, and in 15 years more than 2000 miles were built. The plank road has an interesting history. It was first developed in Russia. When two teams met on the plank road, it was unwritten law that the team with the lightest load turned off the plank surfacing to allow the heavier load to pass. The road was made by setting "sleepers" in the ground over which planks were laid. Earth was then stamped soundly around the ends and stringers were run at the outer edges. Over this was laid a layer of sand. Yellow pine planks were generally used, and builders figured that rebuilding would be required every seven years.

K LEINPFLASTER PAVEMENT—A German road made of broken rock, about three in. cubes, set on sand cushion, in oyster shell pattern. The cubes are generally laid in mosaic pattern in Germany. In Austria and Hungary they are laid in rows at an angle of 45 degrees to the direction of the road. In Rio de Janeiro is a handsome mosaic road three miles long.

EARLY BRICK ROAD-A good paving

brick on a sand cushion with a substantial concrete foundation. Used extensively throughout Ohio.

COBBLE STONE PAVING—Rounded, water-worn stones laid in sand with cement or clay binder, introduced into Mexico by the Conquistadores. Origin Germany and Spain, and used in many of the early streets of the United States.

Reproduction of one of the best examples of cobblestone pavement is that of the Cortez road, built by the peons of the great conquistadore from Ixtlan to Laruemada, Mexico. Cobblestone pavement was first developed in France about 1100 and its use spread rapidly through Spain, Germany, Belgium and Holland. When the Spanish sought the conquest of Mexico and South America and needed roads they used the simplest method of their homeland.

TYPICAL GRAVEL ROAD—One of the first type of modern hard surfaced roads, natural gravel laid on graded pike and solidified by traffic.

ROUTE DE QUARANTE SOUS—The highway from Paris to Deauville, started in 1854. This is the first road on which rock asphalt was used as a binding medium. The name comes from the fact that many Frenchmen worked out their tax of "quarante (40) sous" in lieu of paying cash.

SECTIONS of roads which, at one time or another, were popular in the United States are the trail cut through the wilderness from North Carolina to Boonesburg, Ky., by Daniel Boone, in 1775, and the location of which is a monument to Boone's ability as a practical surveyor, and a stone road, a form of construction which first appeared in the United States in the "Lancaster Turnpike," from Philadelphia to Lancaster, Pa., in 1792.

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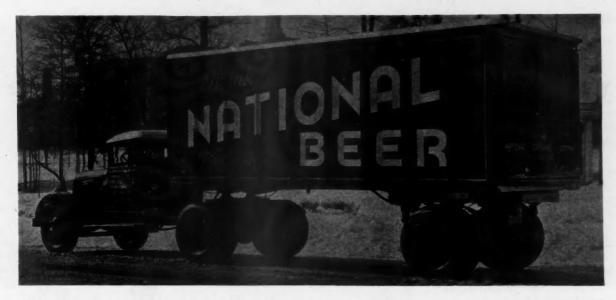
(TURN TO PAGE 53, PLEASE)



6. Wilderness Trail blazed by Daniel Boone



7. Lancaster Pike built in 1792



This all-aluminum chassisless semi-trailer utilizes dea I weight of side panels to bear stress and strain of load

A Light Chassisless 'Semi'

First Semi-Trailer Built of Light Aluminum Alloys Marks an Important Step in Reduction of Dead Weight

NOTHER step in the industry's progress toward cutting dead weight in truck equipment has been made. It is the construction of a chassisless semi-trailer out of lightweight material.

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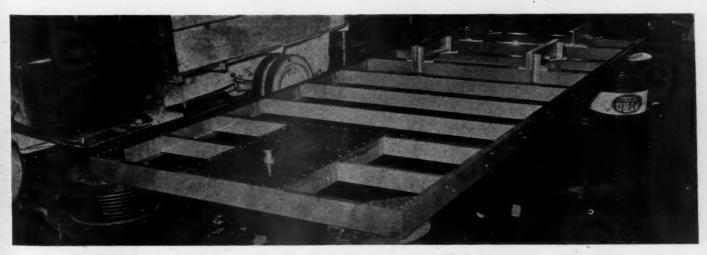
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Designing engineers will speak of it as the monocoque type, monocoque being a French word meaning "single shell." Some operators will refer to it as a frameless type. In any event the construction does away with that part of a design known as the chassis. CHASSISLESS semi-trailers are nothing new to the industry. Experiments have been made with steel and with wood and steel. But a chassisless semi-trailer made of light, strong aluminum alloys is decidedly new. It may easily prove to be one of the greatest boons that inventive genius has given to fleet operators.

Designing of such a unit for the Baltimore Transfer Co., operating for the National Brewing Co., produced an unconventional box girder on wheels about 40 per cent lighter than a conventional wood and steel body on an all-steel semi-trailer; 15 to 20 per cent lighter than the standard aluminum body on a steel chassis, and about 5 per cent lighter than an aluminum body on an aluminum chassis.

THE chassisless unit, weighing 3705 lb. complete, is 645 lb. lighter than the former unit consisting of an aluminum body on a steel chassis. By re-

(TURN TO PAGE 52, PLEASE)



Under-side of the sub-frame which shifts the load to the side panels

Will NRA Disown Trucking?

General Johnson Is Reported Trying to Persuade Coordinator Eastman to Take Over Administration of Trucking Code

has so many code children she doesn't know what to do. And so, she is trying to find permanent homes for many of them, where they will be given the advantages of decent upbringing.

There are about 500 of these youngsters. What to do with all of them is a problem. NRA has been giving serious thought to it.

IN Washington there is talk, more or less authentic, that the process of parceling out the codes will involve the shift of the Trucking Code and other transportation codes to the Federal Coordinator of Transportation. If and when that is done, Joseph B. Eastman would be the Administrator for the Trucking Code instead of General Johnson. The idea is that transportation experts should administer transportation codes, and no one denies that Mr. East-

man is an expert in transportation, at least so far as railroads are concerned. The proposal is logical, viewed superficially.

WHEN the Recovery Program first was launched, the idea was that all industries should be brought under codes and their administration left to the agencies best suited to handle them. The code-making period has passed. We are now in the code-administration stage, and serious effort is being made to perfect the latter part of the program so that it will do the most good.

Now, with the codes learning to shift for them-

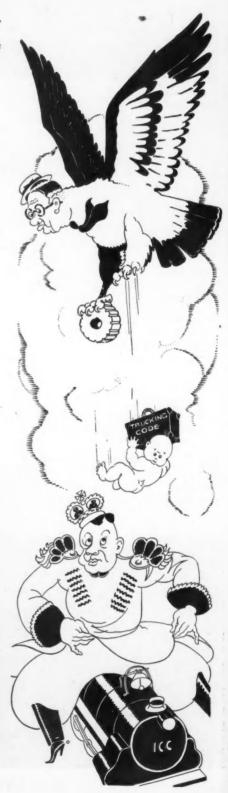
(Also see comments on page 29)

selves, NRA is wondering what to do with them. Industries are supposed to regulate themselves, with the Administrator acting as a sort of umpire to see that all the players and all sides in the game get a fair deal. Some, of course, do not respond to NRA treatment; most of them do. Some of the former type have been releasedthey just couldn't play ball. Several have been placed in other leagues, so to speak. For instance, as early as last year, Secretary of Commerce Harold L. Ickes was given the job of smoothing the troubled waters of the oil industry. And the Agricultural Adjustment Administration was handed the food industries codes to administer.

These shifts were accomplished without much comment from the knockers. There was no charge that the NRA was "cracking up." They were part of the



Federal Coordinator Eastman



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COMMERCIAL CAR JOURNAL



NRA Administrator Johnson

program. And the program calls for further shifts. The outspoken, hard-hitting General Johnson has in mind turning over to other Federal agencies many of the codes for administration. But that doesn't necessarily mean that code regulation is on the way out. In many instances, it clearly indicates a strengthening of code government.

I T is safe to assume that transfer of the Trucking Code will not be made without the approval of Mr. Eastman himself. And what is his attitude on that question? There are reports to the effect that already he has indicated his unwillingness to take over the job. If he were to accede, he might compromise his position in respect to regulation of the trucking industry. He has recommended to Congress, and has reiterated it in subsequent speeches, that common carrier and contract carrier interstate operations be placed under Federal regulation, and that the Interstate Commerce Commission was the only body qualified to regulate the trucking industry. That is the first stumbling block, and it is probable that

the President would listen to Mr. Eastman rather than put him in an embarrassing position.

THE other is that the industry, having got a taste of self-regulation, would oppose strongly any attempt to force it under control of an agency so closely allied with railroad regulation. Of course, the Federal Coordinator's office and the I. C. C. are two separate agencies, yet they are dominated by the same principles and those principles are anathema to the vast majority of truck operators.

It is true, if Mr. Eastman were made Administrator of the Trucking Code, he would act in the same capacity as the present Administrator; that is, supervisory. Yet, future developments might lead to the assumption of complete control because of his dual capacity as Federal Coordinator and member of the Commission. The tenacity with which the trucking industry is prepared to fight for the right of self-government is characteristic of other codified industries and gives force to the prediction that code regulation is here to stay, in

one form or another, despite the time limitation of the National Industry Recovery Act.

TO be sure, code regulation is experimental. Mr. Eastman admits that even I.C.C. regulation of the trucking industry would be an experiment. There are problems confronting the code authorities of the trucking industry—highly intricate problems—which will require considerable perspiring to work out. Mistakes have been made; many more may be expected, but that is only a natural result of any program of such far-reaching consequences. However, the spirit that the industry has displayed in cracking some of its hard nuts gives promise of a capacity for intelligent self-regulation.

I N the final analysis, the future of the Trucking Code rests largely with the industry itself. If it can work out its problems satisfactorily, as it has given every indication of doing, the code may be expected to continue as a permanent method of regulation. On the other hand, if it fails to display an ability and willingness to govern itself in a manner approved by the NRA, there is little doubt that the gate will be thrown wide open for Federal regulation. It is generally conceded there must be some form of regulation of the trucking industry. The "for-hire" end of trucking partakes of a public interest. If one form of regulation does not work, another may be in order.

I N the last session of Congress, two Federal regulatory bills died in committee-the Rayburn Bill and the Eastman Bill. The latter even failed to get a subcommittee assignment. If Mr. Eastman had insisted on action on his bill, it probably would have been brought to a vote. Did his inactivity in respect to his proposal indicate that he was willing to see what the code would do before pressing for Federal regulation? If so, the industry surely is on trial. It must demonstrate beyond doubt that, like other codified industries, it can conduct its own affairs in a manner satisfactory to all interested groups.

If not, Congress, at its next session, may be cast in the role of the old Music Master, claiming the spurned infant: "If you don't vant her, I vant her!"

Governors Save 7-10% on Gas

(CONTINUED FROM PAGE 21)

per gallon, which indicates that job A was the harder of the two, either in number of starts and stops, length of sustained-speed car trips, or topography. As a matter of actual fact, job C was in a suburban town of level streets, practically all paved, whereas job A is in a suburban town 20 miles distant which is practically all hills, and with a good deal of rough, dirt roads.

AR No. 3, which had been deliver-Jing 11.8 miles per gallon on job B, was transferred to job D, which is in the metropolitan limits, and requires long sustained runs from plant headquarters to outlying districts, and return, but avoiding passing through heavily congested areas. On job D it delivered an average of 15.1 miles per gallon. This vehicle is also a pick-up type, same make and age as cars No. 1 and 2, and is equipped with a governor. Job B was in a suburban district where short runs were the rule, while job D provided longer runs and permitted the governor much more opportunity in which to perform its function of limiting the maximum speed.

CAR No. 4, which is a 1½-ton truck, equipped with governor, proves from its results the same facts mentioned in the preceding paragraph. While car No. 4 was on job K, in a suburban district requiring but short runs, complete governor functioning was not possible, but when it was transferred to job E, in the metropolitan area, where its work required longer runs, more complete governor functioning was obtained, with a consequent increase of nearly a mile per gallon of fuel. On job K it delivered 10.1 miles per gallon, while on job E it delivered 11.0 miles per gallon.

Car No. 5, a pick-up identical in age and make to cars No. 1, 2, and 3, but

not equipped with a governor, was transferred from its job F, where it delivered 13.7 miles per gallon, to job C, where it delivered 12.0 miles per gallon. Car No. 2, equipped with governor, had delivered 12.5 miles per gallon average while it was operating on job C, which shows that the governor-equipped vehicle in the same district, same job and same driver as a vehicle not so equipped, gives better fuel economy.

THREE major economies may be looked for in governor-controlled trucks. During the first 20,000 miles or so of governor operation, the principle result to look for is fuel economy. Beyond that mileage a second important result may be looked for, and that is in the matter of engine overhaul. The limiting of maximum speeds is, theoretically, supposed to reduce engine wear. We have found that our average period of rebore for this make of vehicle under consideration occurs from 25,000 to 30,000 miles. We have seven governor-equipped vehicles which have reached the period at which we ordinarily rebore the blocks. To date not one of them has been rebored. They are listed below with their total mileage:

Pickup 42,000 Pickup 27,200 Pickup 35,000 Coupe 28,500 Pickup 32,700 Coupe 26,000 Station Wagon 35,000

The third major economy is on tires as shown in Fig. 1.

THE results of the next two cars are given to indicate the differences that may be, and often are, caused by either different drivers, or different territories, or by both in combination. Car No. 6 is a 1½-ton truck, not equipped with governor, and on job G in test No. 1 it delivered an average of 8.9 miles per gallon, while on job H, to which it was transferred for test No. 2, it delivered an average of 11.4 miles per gallon.

CAR No. 7, without governor and identical to car No. 6, while on job I in test No. 1, delivered 8.7 miles per gallon, but increased the average to 11.1 when it was transferred to job J for test No. 2. Here again, both jobs G and I are in suburban districts where

the vehicles make only short runs, while both jobs H and J are in the city limits, practically all paved streets, with runs of longer duration. Regardless of whether a vehicle be equipped with a governor or not, the vehicle which makes the longest runs at sustained speeds obtains the best fuel economy.

Car No. 8, a pick-up identical to the others listed in this test, but about 16 months younger in age, was purchased about the time test No. 1 was concluded, and was assigned to job F when car No. 5 was transferred to job C. Car No. 8 delivered an average of 13.6 miles per gallon on job F, compared to the average of 13.7 miles per gallon delivered on the same job by car No. 5. Car No. 8 is not governor equipped.

T will be seen from the above comparisons that only three of the governor-equipped vehicles were transferred to other jobs for this test, the reason being that at the time the test was started it was not practicable from other operating standpoints to transfer any more, and it was felt that these three vehicles were most accurately representative of the actual daily working conditions under which the vehicles operated, and would provide the fairest basis of comparison. The two governor-equipped vehicles which operated on jobs on which non-equipped vehicles were also operated, both produced savings in fuel consumption over vehicles not equipped with governors.

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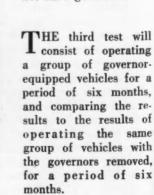
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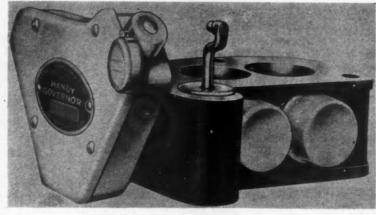
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A GENERAL average of the eight vehicles involved in the above test shows that as a group the three governor-equipped vehicles averaged 13.0 miles per gallon, against 11.8 miles per gallon for the five not-equipped vehicles. The two pick-ups equipped with governors averaged 14.1 miles per gal.,

compared to 11.4 miles per gal. average for the two pick-ups which did not have governors.





A Handy governor unit

COMMERCIAL CAR JOURNAL

AFTER HOURS

Should the Trucking Industry Favor Mr. Eastman as Its Code Administrator?

By GEORGE T. HOOK

Editor, Commercial Car Journal

HAVE a habit of reading carefully every public statement made by Joseph B. Eastman, Federal Coordinator of Transportation, that I can lay my eyes on. All his statements indicate he is anxious to have everyone feel that in approaching the problem of coordination he will be nothing but fair to all agencies of transportation. In working out a new deal for transportation he wants you to believe that it will be a square deal for all concerned.

In his statements he has revealed a high regard for highway transportation. He has criticized railroad management. He has found fault with the Interstate Commerce Commission. Nowhere will you find a phrase that reveals the fanatic, nor an idea that exposes the idealist.

I DON'T know him personally. I've never met him. I've never sought an interview with him because he never seemed to be concealing anything. I've always felt that I knew just where he stood on questions involving motor trucks. I thought his action in running to the late Congress with a bill to regulate trucks operating in interstate commerce was ill-advised. And I have suspected that his advisers thought it a strategic move to checkmate the trucking code. But that did not unsell me on his sense of fairness, because his move was not intended to be harmful to trucking.

FOR a time I deserted the Eastman bandwagon. I felt he was letting his sympathy run away with his judgment in proposing to centralize control of all transportation agencies in the Interstate Commerce Commission. But he set everything straight the other day when he said he knew the I.C.C. wasn't a perfect institution and that, like the railroads, it was in need of renovation, but that it was better to renovate a timehonored institution than to build a new one without any guaranty that it would be better. That makes sense. And to me it means that whatever renovation is effected will be for the purpose of guaranteeing the highway transportation interests and other railroad competitors that their fate will not be in the hands of a packed jury of railroad-minded men, some of whom are in a highly fossilized state.

WITH this as a background it will appear natural that when I got wind of the report (see page 26) that General Johnson was working on Mr. Eastman to take over administration of the trucking code, I thought it wasn't such a bad idea. Hear me out before you disagree.

I'm not thinking of it as a good idea from Mr. Eastman's point of view. My reasoning involves him, but my purpose is solely to show that the idea has merit from the trucking industry's viewpoint.

WHAT is the purpose of the trucking code? Briefly it is to put for-hire trucking on a stabilized, profitable basis. But it has other important purposes. It will make possible the gathering of all kinds of figures and data, showing for the first time the magnitude of the industry and the conditions that prevail. These facts largely will influence the sort of regulatory action which the Federal Government will take.

And Federal regulation is inevitable. The code, of course, affords self-regulation, and there are those who think that self-regulation will be perpetuated in one form or another even after the National Industrial Recovery Act has expired. But that hope is not shared by men who are not affected by selfish influences.

The expiration date of NIRA is June 16, 1935. Congress will go into session early in January. By that time administration of the trucking code will have produced a mass of evidence and resulted in a mass of opinion which will be used in the formulation of a Federal regulatory bill.

TO whom will the Federal Government look for guidance? To its Coordinator of Transportation—Mr. Eastman—of course. The way Mr. Eastman feels

now he will "reinforce and renew" his recommendations for centralized control of transportation at the next session of Congress. What better then than that his thinking should be influenced by first-hand knowledge of the complicated conditions within the for-hire trucking industry? As Administrator of the trucking code he would be exposed to a liberal education in the actual conditions-good and bad-within the industry. Guided by this first-hand knowledge Mr. Eastman, in his capacity as transportation adviser to the Federal Government, could be depended on to make recommendations which would preserve the good and eliminate the bad.

THE present NRA administrative setup on the trucking code is not one that is likely to benefit the industry. General Johnson is the Administrator, but he's got a million things to do. The trucking code is only one of 500 codes to him and probably a relatively unimportant one in his opinion. The Deputy Administrator for the trucking code is expected to master the problems of the industry, but he also has the motion picture business to worry about. He's not a specialist in transportation. It's a question whether his interest in it extends beyond going through the motions of holding down a job.

Mr. Eastman is a specialist. More than that he recognizes the trucking industry's problems. As code administrator he would come to know the industry as he should know it in order to prescribe fair and beneficial Federal regulation.

THERE could be no greater proof of mutual faith in each other's intentions than for the industry and Mr. Eastman to collaborate in developing facts on which to base regulatory conclusions.

The Coordinator might argue that acceptance would, tactically, put him in a pocket.

Well, he would have to decide whether tactics come before ethics, which his professions of fair treatment have led everyone to believe is his guiding principle.

Black-Sheep Chauffeurs

There Are Six Types of Drivers a Fleet Operator Must Watch and Correct in Order to Reduce Accidents

By J. RUSSELL CRAIG

Safety Director Pennsylvania Indemnity Corp.



O further reduce accidents, six types of drivers must be eliminated from our ranks. When the driver is responsible, the accident may be classified as due to one of these six types. They are the ignorant driver, the criminally minded driver, the hopeful driver, the bluffer type, the accident prone driver and the unsafe speed driver.

The ignorant type of driver is one who does not know the motor code. Until he does he should use common sense in driving because the code is based on common sense. The slang equivalent of common sense is "horse sense." "Horse sense" is the divine gift given to man to keep him from making a jackass out of himself. Therefore, when a person does not drive using common sense, in the eyes of intelligent persons he acts like a jackass. In other words, if the driver should use a little "horse sense" in driving the horse power under the hood, he would have fewer accidents.

AN ignorant driver also does not know the signal code of his state. To cover up this ignorance a lady one time had an accident in which the right rear fender of her car was crushed into the body like an accor-

dion. In her phraseology this fender had a "permanent wave."

When asked by her husband why she didn't signal when making a left turn, by extending the hand and arm beyond the side of the body of the car, she replied, "If the other driver couldn't see my car how could you expect him to see my hand"

WITH the criminally minded driver, I am reminded of the story of a man following an intoxicated driver. The intoxicated driver mistook a concrete culvert for a side road, hit it,

and was catapulted through the top of his car. The motorist behind rushed to town, dashed into a doctor's office and said, "Oh, Doctor, bring your first aid kit, there is an unconscious man in the field just out of town."

"I am sorry but I cannot help you," the doctor replied.

"But, Doctor, you may save a life," continued the other man.

"Sorry, sir, but I am not the kind of a doctor you think. I am a veterinarian."

"Fine," said the other man, "you will do because no one but a jackass would drive that way."

HOPEFUL driver is one who ap-A proaches an intersection hoping that no cross traffic will be there. Just as his car reaches the beginning of the intersection he sees a car to his right. One-half second of reaction time sets in. Twenty miles per hour means approximately 30 ft. per second. Onehalf second of reaction time carries the vehicle fifteen ft. into the intersection before the brakes begin to hold. If this is a 30 ft. intersection the car is half way across. Thus we have unsafe speed even at 20 miles per hour which causes many accidents on our roads today.

WOULD rather have motorists traveling 60 miles per hour knowing the facts referred to above than the young fellow who goes poking along at 20 miles per hour on our main highway, with his girl's head on his shoulder, one hand on the steering wheel (now I am going to fool you) using the other hand to point out the beauties of nature.

A young man was traveling with his girl friend with one hand on the steering wheel and the other around the girl. A motorcycle officer drove up to his car and yelled, "You better use both hands." "Sorry, Officer," said the young man, "but I ought to have one on the wheel."

THEN there's the bluffer type of driver illustrated by the taxicab driver who endeavored to beat a competitor's cab at an intersection. When he got across safely because his competitor stepped on the brakes, instead of the accelerator, he turned to his passenger and said, "I thought he was yellow!"

THE accident prone driver is one who has a series of small or large accidents or even near accidents. They may be caused by two defects:

1. A physiological defect such as



COMMERCIAL CAR JOURNAL

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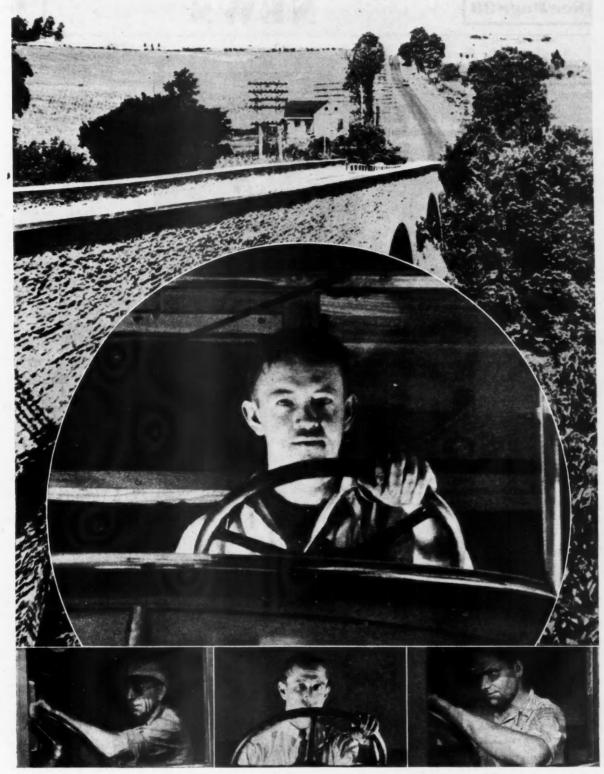
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These men are truck drivers with steady jobs and good safety records. Yet you couldn't have known this just by looking at them. Only their records can speak for them. It's up to the fleet operator to keep records, to determine which of his drivers are of the "Black Sheep Chauffeur" type, and take such action as will safeguard the public

nearsightedness would cause a driver to miscalculate the extent of his vision.

2. The psychological type permits anger to control his driving as illustrated by the taxicab driver who, prematurely, through anger, shut the rear door of his cob on a woman passenger's right hand, removing three fingers therefrom.

THERE is one other type known as the unsafe speed driver. Mind, I did not say the speedy driver. There are three reasons why the unsafe speed driver is dangerous. They are:

1. Failure to know how many feet per second an automobile is traveling at any given speed. For instance, a car going 60 miles per hour covers 88 ft. in one second of time. When you consider the average passenger automobile weighs a minimum of 2300 pounds, it means that you are practically driving a ton of steel at 88 ft. per second.

If you wish to know within two feet of accuracy how fast an automobile is (TURN TO PAGE 52, PLEASE)

Trucker Asks Exemption

A public hearing was held recently to study the request of the Georgia Highway Express, Inc., Atlanta, that it be exempted from the trucking code. H. L. Spring and E. H. Garrett, executives of the firm, stated that Georgia highway commission rulings reduced rates 27 per cent while the code was increasing operating costs to 25 per cent. Assistant deputy administrator Charles L. Dearing conducted the hearing. Thomas O'Brien of the A. F. of L., and Fred Tobin, labor advisor, also appeared. Decision was withheld.

Dodge 272% Up for Half

Sales of Dodge trucks for the year to date (January 1 to June 30) showed an increase of 272.5 per cent, or 22,423 truck deliveries as against 6019 made during the same period last year.

Olen On Safety Body

Walter A. Olen, president of the Four Wheel Drive Co., was recently appointed to serve on Governor Schmedeman's committee on street and highway safety for the state of Wisconsin.

Staehling Back in Philly

Sterling Motor Truck Co., Inc., Milwaukee, has appointed H. O. Staehling president of its Philadelphia sales division, the East Penn Motor Truck Sales Co., of which he was manager for twelve years, from 1919 to 1931.

Perfex Organizes

The Perfex Radiator Co. has taken over the assets of the Perfex Corp. of Milwaukee, according to an announcement from Julius K. Luthe, president of the new company. A program to enlarge the line of heavy-duty engine cooling radiators is planned.

First Eagle to Champion

Champion Spark Plug Co. has been awarded the first blue eagle issued by the code authority for the automotive parts and equipment manufacturing industry.

A. V. Comings

Arthur Vernet Comings, whose informative and inspirational articles endeared him to thousands of automotive retailers when he was editor of Automobile Trade Journal (1924-1929), died in Detroit June 26. At the time of his death he was editor of several merchandising services to dealers and salesmen of the Plymouth Motor Car Co.

Arthur Macy

Arthur Macy, credit manager for the Raybestos division of Raybestos-Manhattan, Inc., died suddenly at his home in Bridgeport, Conn., on June 22. He was with the company 25 years.

Promoted by I H C



Albert A. Jones and Edwin A. Johnston

(See item on page 9)

166,491 Are Registered Under Trucking Code

Trucking Code registrations continue to come in at an increasing rate despite the fact that the expiration date set by General Johnson was June 28. Registrations received up to June 28 totaled 137,819, and in the following week, ending July 6, totaled 166,491, an incoming rate of approximately 5000 a day. Below are shown registrations by states as of July 6:

Ala 1,051	Neb 800
Ariz 496	Nev 185
Ark 553	N. H 875
Cal16,127	N. J 4,487
Colo 2,056	N. M *
Conn 1,605	N. Y. C 7,352
Del 965	N. Y 8,000
D. C 370	N. C 1,550
Fla 518	N. D 375
Ga 1,114	Ohio11,300
Idaho 899	Okla 1,238
Ill 13,408	Ore 1,653
Ind 3,161	Pa21,900
Iowa 3,150	R. I 1,400
Kan 1,850	S. C 3,260
Ky 1,351	S. D 700
La 519	Tenn 1,115
Me 7,193	Tex 1,772
Md 2,771	Utah 381
Mass 4,385	Va 3,943
Mich 7,789	Vt 327
Minn 3,800	Wash 738
Miss 458	W. Va 1,786
Mo 8,926	Wis 5,229
Man 700	Wyo 738
Mont 798	70 . 1 166 401
* No Report	Total 166,491

W. W. Costello who has been appointed assistant sales manager of the Federal Motor Truck Co.



Moving Code Hearing Stayed

The hearing on the question of classification of vehicles used in the transportation of household goods and office equipment under the provisions of the trucking code and of the Household Goods Storage and Moving Trade Code, originally scheduled for June, was postponed until July 17 by Administrator Johnson. The order also stays the provisions of the two codes providing for registration and classification of vehicles.

P.M.T.A. Reelects Rodgers

Ted V. Rogers was reelected president of the P.M.T.A. for the third consecutive time at the association's annual convention in Pittsburgh last month. Other officers elected were A. D. Aldrich, treasurer; Edward McCrady, secretary, and William A. Sutherland, general manager. Problems relating to the code, safety and national state legislation were discussed at the meeting.

Twin-Flex Expands

The Twin-Flex Co. announces the removal of its plant from Detroit to Milwaukee where larger quarters are available for increased production of third axle units for Fords and Chevrolets.

IHC Opens No. 7 in N. Y. C.

A new sales and service branch, the seventh in the metropolitan district, has been opened by the International Harvester Co. in New York City. Twenty-four-hour service is being maintained. P. A. McLaughlin in charge.

Fruehauf Opens Branches

G. W. Chamberlin, vice-president and director of sales, Fruehauf Trailer Co., announces the opening of factory sales branches at Kansas City, Mo., and Peoria, Ill. C. B. Caswell takes charge at Kansas City, and W. R. Evans at Peoria.

Bendix Appoints Distributor

The Electric Equipment Co., Los Angeles, has been appointed Southern California distributor of the entire line of Bendix products by virtue of its having acquired assets of the Pacific Automotive Service of Los Angeles.

Cadillac Branch Handles Trucks

General Motors Trucks model T-16 1½ to 2-ton light-duty is being handled by the Philadelphia branch of the Cadillac Motor Car Co.

Anderson Opens Offices

George Potter Anderson has opened offices as consulting engineer in Detroit. He was until recently director of sales engineering with Dodge Brothers, and prior to that, chief engineer for Graham Brothers Truck Co.

COMMERCIAL CAR JOURNAL

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New Products on Parade

Descriptions of the Latest Items Put on the Truck Market by Equipment and Specialty Manufacturers

Simmons 2½-Ton Jack

The Simmons Silver King line of hydraulic jacks now includes a new 2½-ton model especially designed for Ford and Chevrolet trucks. The starting height is 8 in. and the lift 6 in. Model T-2½ is without screw extension and Model T-2½-S includes a 3 in. screw extension. Descriptive catalog on request.

R-M Grease Fitter

Rinck-McIlwaine, Inc., 16 Hudson Street, New York City, announces a new universal grease fitting tool. Rimac 51 has a spiral extractor to remove sheared-off fittings, a four-way spanner to fit all pin type alemites, a slotted double hex socket wrench for all straight and off-set types, and a rethreader standard tap to renew damaged threads all in one.

Simplex Piston Resizer

The Simplex Piston Ring Company announces the micro slap-chek piston resizer—an improved device that does not force the skirt out against the piston wall, but resizes and holds it to its exact desired clearance. It is easily installed, is adaptable to thick or thin wall pistons, and to cast-iron and aluminum.

Combustion Tester

A motor fuel combustion tester designed to make an accurate and visual record of motor efficiency in a little more than a minute is announced by Lantz-Phelps Corp., East Third Street, Dayton, O. This unit okays motor's performance or indicates trouble that can be traced to carburetion, ignition system, faulty valves, piston rings, compression, timing or vacuum system.

Schrader Pencil Gage

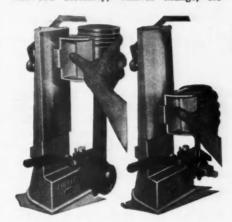
A pencil-type tire gage calibrated from 10 to 50 pounds for testing tire pressures



is now produced by A. Schrader's Son, Inc., Brooklyn, N. Y. The pencil is finished in chromium, is calibrated on four sides and is built on the direct action principle. The unit is attractive, accurate, and convenient to carry.

Sunnen Rod Aligner

Quick-check rod aligner, a product of the Sunnen Products Co., 7917 Manchester Avenue, St. Louis, is designed to check any size rod assembly, without change, for



bend, twist, and off-set in 10 seconds. Instant operation is effected by eliminating the use of special mandrels for different size rods. The instrument is not affected by tapered or cam ground pistons.

Hall Boring Bar

Hall Mfg. Co., Toledo, announces an improvement in boring bar construction with production of their new model 400 boring bar unit. The outstanding improvement is its self-contained vacuum system driven by the same universal motor that drives the bar itself. This feature is designed to



prevent dust and cuttings from getting into the motor of the car.

The new boring bar is made in a domestic range of 25% to 4 9/16 in, with a cutting depth of 12 in, and 300 r.p.m. speed.

Toledo Inserts and Springs

Toledo Steel Products Co., Toledo, announces two new products with the production of chro-mo-loy valve seat inserts and valve springs. The seat inserts are made with heat-resisting properties and they stay in place without cement or mechanical aid. Expansion conforms to that of the cast-iron cylinder block. The valve springs are engineered for high-compression motors. Springs are made from quality wire, are machine coiled and tested, and heat treated.

Kwick-Kut Groover

"Tire Jockey," a new tire groover line heating unit is being produced by the Kwick-Kut Mfg. Co., 3840 Arsenal St., St. Louis. This unit, using a 150-watt element, is claimed to be hotter and faster than



others in the same price range, and is furnished with regular Kwick-Kut blades and sharpening stones. All models sell for under \$10

Magnolia Bearing Bronze

A new form of bearing bronze is the semi-finish (outside and inside) bearing bronze bar stock made by the Magnolia Metal Co., Elizabeth, N. J. Semi-finishing the inside of the bronze bushings as well as the outside, thus assuring better tooling. The bronze is furnished in standard 12, 13, and 14 ft. lengths.

Ramco Piston Expander

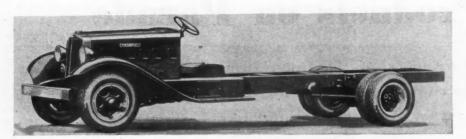
Production of the Ramco piston skirt expander is announced by the Ramsey Accessories Mfg. Co., 3701 Forest Park Blvd., St. Louis. The feature of this unit is its flexible support for alloy pistons giving



alloy pistons giving
the piston a "backbone." This new type
"U" expander is primarily for the Ford V-8
piston which receives much punishment
from the high-speed motor. The manufacturers claim that the Ramco expander not
only reshapes the collapsed piston but also
provides oil control.

JULY, 1934

. New Products on Parade



New Federal Model 50, 4½ to 5-ton with gross capacity of 22,000 lb. available in eight wheelbase lengths

Federal "50" at \$3,075

THE Federal Motor Truck Co. has started production on a new heavyduty 4½ to 5-ton model. Known as Model 50, it has a maximum gross capacity of 22,000 lb. and lists at \$3,075, f.o.b. Detroit.

In appearance the Model 50 is characteristically Federal. The radiator shell, bumper, headlights and twin horns are chrome-plated.

The heavy-duty, six-cylinder, L-head engine has seven main bearings, a bore and stroke of 4½ x 4¾ in., and develops 90 hp. at 2400 r.p.m. The maximum torque is 274 ft. lb. at 800 r.p.m. Piston displacement is 404 cu. in. Other engine features include aluminum alloy pistons, valve seat inserts, built-in mechanical fly-ball type governor, gear-driven water pump at side of cylinder block, full-flow type oil filter and air cleaner. The rear axle is a full-floating, double-reduction type. The fish belly frame has a maximum depth of 10 in.

Service brakes are Lockheed fourwheel hydraulic with vacuum-type booster. The emergency brake is the Tru-Stop, double-shoe, disc type.

Standard tire equipment is 9.00/20, 10-ply balloon single front and dual rear. Eight wheelbase lengths are available, as follows: 153, 163, 175, 185, 197, 210, 223 and 237 in. Standard chassis finish is red lacquer.

New Trailer Axles

THE Timken-Detroit Axle Co. announces a new series of tubular trailer axles. Several important detail changes of design have been made. The new axle is an all-steel integral unit with tubular beams of tempered steel. Spindles are larger and are made of special alloy steel, machined to accurate dimensions. With this increase in size, spindles are brought into

correct proportion with the tubular beam. Other important changes in the wheel assembly are the new series Timken bearings, more widely spaced to give greater wheel stability. Heavier brake drums provide better braking.

Stewart's New $1\frac{1}{2}$ & 2-Ton Models List at \$695 & \$895

STEWART MOTOR CORP. announces new lower-priced 1½-ton and 2-ton models at \$695 and \$895, f.o.b Buffalo, respectively.

The 1½-ton Model 46H comes in wheelbase lengths of 134, 145, 160 and 176 in., permitting a body as long as 12 ft. The 2-ton Model 47H has an additional wheelbase of 190 in., permitting a 14-ft. body.

Both models feature the following: six-cylinder engine with removable block, side-mounted water pump and steel valve inserts; downdraft Stromberg carburetor; latest type Spicer roller bearing universal joints and shafts; Ross roller-mounted steering gear; full-floating rear axle; hydraulic four-wheel brakes with emergency brake on driveshaft.

The engine of the smaller job has a 3½-in. bore and 4½-in. stroke. It develops 62 hp. The engine in the larger model is larger in bore—3½ in.—and develops 65 hp.

Both take 6.50-20 heavy-duty tires. The 2-ton comes with duals in the rear.

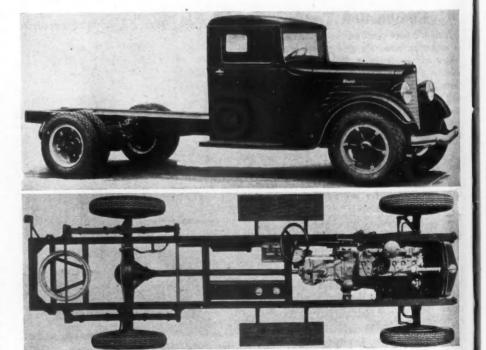
GMC 3-ton at \$925

THE most recent addition to the GMC line is the T-23, 3-ton model at \$925 f.o.b. Pontiac.

The T-23 has a valve-in-head engine. A counterweighted crankshaft has four main bearings of the removable, steel-backed, precision type. It is also equipped with a harmonic balancer. Other engine features include downdraft carburetion, cylinder head of special chrome nickel iron, positive pressure lubrication, thermostatic temperature control and crankcase ventilator.

Chassis frame has a depth of 8 in. Rear axle is of the full-floating type with roller bearings throughout and a straddle-mounted pinion.

Gross capacity of the T-23 is 12,500 lb., and the chassis is available in three wheelbase lengths—142, 166 and 184.



Above—Stewart's new Model 47H 2-ton chassis and cab. Below—A birdseye view of Model 46H 1½-ton

COMMERCIAL CAR JOURNAL

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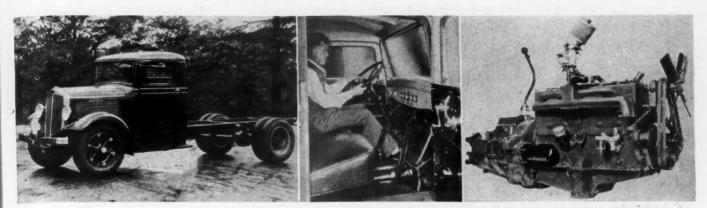
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engine light of er eq tance of 15,0 replace on this ator a renewal

Both models equipped which ly imprection former

JULY,

· · · New Products on Parade · · ·



Left to right-New White truck chassis Model 712; roomy Cab design, and Model 712, 6-cylinder 90-hp. engine

White Adds New K Models

Model 712 at \$2550 with Entire New Engine is Rated at 17,000 lb. Gt.V.W. Model 707 at \$1790

ITH the introduction of two new truck models—712 and 707—The White Co. is in the unique position of being the first truck builder in this country to offer a fully rounded line featuring a weight distribution of 1/3-2/3.

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The White Model 712 has a gross weight rating of 17,000 lb. and a nominal rating of $2\frac{1}{2}$ to $3\frac{1}{2}$ tons. It has a list price of \$2,550 and is furnished in a range of wheelbases running from 130 to 190 in., making possible the use of bodies as long as 15 ft.

Model 707 is introduced to meet the need for a chassis having large carrying capacity with a small economical engine which seems to be desirable for light tractor-semi-trailer and six-wheeler equipment operating on long-distance hauls. It has a G. V. W. rating of 15,000 lb. and is listed at \$1,790. A replacement engine service is available on this model which insures the operator against being penalized on block renewal when further cylinder reconditioning is not possible.

Both new models, as well as the other models in current production, are equipped with a newly designed cab which is wider, more roomy, and greatly improved in appearance. The directional ventilation system, used on former models, is incorporated in this

design, adding to driver comfort. As in the original "K" series, weight redistribution is accomplished by moving the cab forward so that the engine projects partly into the cab. The engine shrouding within the cab has been improved and more leg room provided.

Weight distribution is sensibly 1/3-2/3, although not precisely in that ratio due to a slight increase in cab length. However, it approaches ideal distribution conditions and thus permits a more economical use of tire equipment. In fact, in some cases smaller tire sizes may be used with a consequent saving in first cost.

The Model 712 has an entirely new engine, 9A, of 3 25/32 in. bore and 4½ in. stroke, six-cylinder L-head construction. It has a displacement of 303 cu. in., develops 90 hp. at 2800 r.p.m. and has a torque rating of 204 lb. ft. The engine features a seven-bearing, heat-treated, counterweighted crankshaft, balanced dynamically and statically. Steel-backed bearings are used in both main and connecting rod bearings. Three-point suspension with rubber mountings all around is provided.

Full-pressure lubrication and the improved White screwed-in exhaust valve inserts are among the other features. Full-flow oil filter and a vacuum-type governor are standard equipment.

An all-metal helical gear train is used at the front end. The generator is belt-driven by a double belt and in turn drives the water pump, which is located accessibly at the rear on the left side. In the interest of accessibility, a down-draft carburetor is used in conjunction with an oil-wetted air cleaner.

The Model 712 is equipped with a single-plate wet clutch and the standard White five-speed transmission with direct on fifth. As an option, at slight extra cost, a new five-speed transmission can be supplied with direct on fourth. A full-floating, banjo-type rear axle is standard. Four-wheel, hydraulic brakes with a vacuum booster, together with a vacuum reservoir, are provided.

The Model 707 uses the same engine and transmission as the Model 702, which was announced last year, but is heavier all around, being equipped with larger front and rear axles, springs and frame. The engine is six-cylinder, 35/16 by 45%, having a displacement of 240 in. It develops 68 hp. at 2800 r.p.m. and has a maximum torque rating of 152 lb. ft.

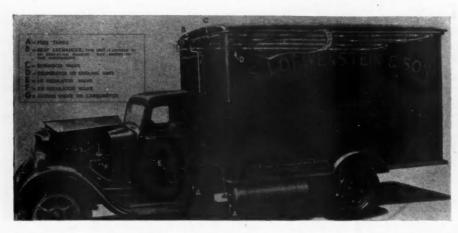
Clutch is single-plate, dry type; transmission four-speed. The service brakes are four-wheel, hydraulic, with a reaction-type booster. Rear axle is the same as used on the Model 712.

JULY, 1934

view

URNAL

New Products on Parade



Phantom view of a McCord installation which uses Petrogas as a refrigerant and as a fuel

McCord's Petrogas System

THE McCord Radiator & Mfg. Co., Detroit, announces the completion of development work on a system which uses Petrogas (a hydrocarbon distillate similar to propane) both as a refrigerant and a fuel. McCord is exclusive licensee as the result of an agreement with Shell Oil Co.

Petrogas has an extremely high octane rating and can be bought at approximately the same price as gasoline, on a performance basis.

One of the first trucks to be equipped with the system is in the service of S. Lowenstein & Son, Detroit meat packer. The truck is illustrated. The refrigerating compartment measures 6 ft. x 6 ft. x 11 ft. and is kept between 42 deg. and 46 deg. on a typical run, when the official thermometer is hovering around 94 deg., which probably means that it is 7 deg. to 10 deg. higher on the street. The daily report from which these figures are taken gives the time of leaving the warehouse as 11.10 a.m. The trip occupied 410 min. The engine idled 130 min. or 31 per cent of the time and was under load 280 min. or 69 per cent of the time. Sixteen stops were made during the 120-mile trip.

The fuel is carried as a liquid at a pressure of 135 lb. in the twin cylinders "A" (see illustration) each containing approximately 23 gal. From these cylinders it is led upward to the heat exchanger "B," where the atmospheric heat of the liquid

is removed. It then passes through the expansion valve "C" from which it issues into the evaporator or colling unit "D" as a saturated gas. Heat absorption is effected and the truck body is thereby refrigerated. The gas leaves the evaporator in a perfectly dry state and passes through the heat exchanger "B," where it absorbs the heat of the incoming liquid fuel as mentioned before, and then it passes through the diaphragm regulating valves "E" and "F," where in two stages the pressure is reduced to atmospheric. The dry gas then passes to the mixing valve, and from there directly to the intake manifold.

It should be noted in connection with this system that the amount of refrigeration created is in direct proportion to the quantity of fuel consumed by the engine and is equivalent to 180-185 B.T.U. per lb. of fuel.

Ford Valve Holder

A new valve holder, which makes possible a Ford valve grind job in record time and which can be used with any standard grinding tool whether mechanically, electrically or hand-operated, is produced by Star Products, Inc., 15105 Darwin Avenue, Cleveland. Center holes permit attaching valve holder to the end of handle with a staple. The holder snaps on to the edge of the valve and grips it with ample clearance to the motor block.

Pedrick Ridge Reamer

The Pedrick ridge reamer has been added to the group of piston ring service units produced by the Wilkening Mfg. Co., Philadelphia. The important feature of this reamer is that the one tool is adjustable to all cylinders from 2% to 5-in, bore.

The reamer consists of a heavy shaft, on which are mounted two plates, a cutter, an adjusting screw and an operating handle. The cutter is adjustable for depth of cut and usually is set for a cut of from .005 to .010 in. The tool may be set in short order to be used on cars, trucks and tractors within its range of adjustment.

Chevrolet Adds Flat Cowl

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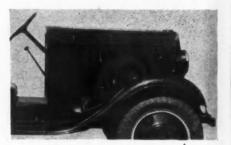
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Truck buyers may now obtain Chevrolet 112, 131 and 157 wheelbase models with flat-faced cowl. The new design permits the use of a Chevrolet chassis with any custom body built for a flat cowl. On trucks of the three wheelbases listed, the flat-faced cowls give respectively the following distance from the face of the cowl and the rear end of the frame—104 7/16, 124 5/16, 150 5/16 in. The design is particularly adaptable for single-unit refrigerator bodies, public utility construction bodies and contractors' dump bodies.



Chevrolet flat cowl design

Portable Utility Spray

Earl Webber Co., News Bldg., Chicago, is manufacturing Port-A-Sprays, a portable unit that may be used with oil or water for cleaning windshields, spraying springs, cold water painting, etc. The entire line is comprised of a special windshield spray, a general spray and a combination spray for lacquer or oil solvents. The manufacturers claim that it is corrosion-proof and clog-proof, and that it possesses full compressor capacity.



This semi-trailer with such streamline features as full skirting, wheel guards and tapering stern, may be seen on the highways of Nebraska, where it was placed in service by the Columbian Steel Tank Co., Kansas City, Mo. It's 71 in. high when loaded

New Truck Sales by Makes

Registration Figures Show May Made Gain Over April. Total Gain for Five Months 130%. Production Ahead 142%

HE forward movement of the truck industry continued in May when new truck registrations reached a total of 39,831 units. This was just about a thousand more units than were registered in April, but it was 90 per cent above the registrations in May of last year.

Total registrations for the first five months of this year were 159,976, a gain of 130 per cent over the same

period of last year.

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cago, table water rings, line pray, spray ufacf and comThe May results give this department a black-eye (but boy, it's welcome!) for being so conservative as to say in last month's issue that May sales would be slightly under April's. The statistician's erratic estimate was 37,000.

Although the department will welcome another black-eye, both the statistician's estimate and scattered reports from the field compel the prediction that June will show a fall-off from May.

THE outstanding performance in May was turned in by the Ford organization. For the first time in

Truck Production

5 mc)S.			279,316	115,261	142
May				61,533	34,223	80
Apr.				68,626	27,431	150
Mar.				58,433	18,248	220
Feb.		*		45,511	15,629	191
Jan.				45,213	19,730	129
				1934	1933	Gain
						10

moons, as the girls say, Ford went ahead of Chevrolet in total truck registrations—14,390 against 14,148. In this case the department's observations last month have been borne out. It was pointed out that while Chevrolet showed signs of slipping, Ford was forging ahead steadily. This condition held true in May when Ford sold about 1200 more units than in April, while Chevrolet dropped 900.

For the five-month period, however, Chevrolet still has a healthy lead, 63,945 compared with Ford's 49,298, and Ford will have to press down on the accelerator for the rest of the year to step out in the lead when the totals for the year are hung up.

DODGE continued its spectacular performance with a slight increase in May over April and huge increase over May of last year. From now on the percentage gains may be less spectacular because it was about this time last year that Dodge began strutting its stuff and its climb toward third place.

International Harvester is bettering last year's marks and for the five-month period is 65 per cent ahead.

If you enjoy a fight for position in the truck league, keep your eyes on the Reo and Diamond T registrations. Diamond T is holding sixth place on the basis of the five-month totals, but the faster rate at which Reo has been coming along is a good reason for suspecting that Reo may grab sixth place in a couple more months. Reo has been adding to its dealer organization, has put its house in order and is out gunning.

New Truck Registrations by Makes by Months

	Autocar	Brockway	Chevrolet	Diamond T	Dodge	Federal	Ford	G. M. C.	International	Mack	Reo	Sterling	Stewart	Studebaker	White-Indiana	Miscellaneous	Total
January 1934 January 1933	79 47	91 39	8,917 4,884	406 205	2,581 360	120 52	6,650 3,734	555 344	2, 284 983	161 79	289 137	9 12	61 29	98 134	284 287	318 383	22,903 11,709
February. 1934 February. 1933	58 41	81 42	10,718 4,645	420 174	2,723 348	121 58	6,459 2,185	453 271	2, 150 1, 126	144 62	339 151	14 8	60 31	109 152	357 180	270 233	24, 476 9, 707
March 1934 March 1933	64 45	117 51		501 202	4,154 489	170 54	8,642 2,037	717 318	2,841 1,201	145 55	461 132	10 5		126 101	452 174	315 289	33,894 9,934
April	88 76	104 97		534 362	4,367 870	178 103		839 644	2,729 2,021	206 137	527 216		90 40	123 180	558 201	318 487	38,882 17,301
May	146 106		14,148 .8,649		4, 441 1,332	186 -138			2,849 2,463	212 152	578 290		103 70	193 205	544 218	375 520	39,831 20,925
5 Months. 1934 5 Months. 1933	435 315	510 317	63,945 30,226					3,595 2,224		868 485				649 772		1,596 1,912	
5 Months % Gain	37	61	112	80	437	91	166	62	65	79	137	7	89	-16	107	-16	130

-= decrease.

JULY, 1934

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FREE

Offered by Advertisers In This Issue of



Briefer Mail the Coupor

Here they are! FREE OFFERS to YOU, from LEADING MANUFACTURERS. Money-makers. "Boiled down." Get ALL OF THEM YOU WANT. Read the following paragraphs. Check corresponding numbers that interest you, on the coupon. CLIP THE COUPON. Mail it NOW! Address: Commercial Car Journal, Chestnut & 56th Sts., Philadelphia, Pa. No obligation to you. We do the rest. Mail the Coupon NOW.

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- 4 UNUSUAL PERFORMANCE is provided by STUDEBAKER 3 to 4-ton Truck, model W-8, described on the back cover. Let STUDE-BAKER dissect this truck for you in YOUR effice. Check coupon for further information.
- DESIGNERS: 20% to 30% MORE POWER with UTMOST ECONOMY, is provided by the NEW WAUKESHA 6-cylinder power plant for meter trucks and coaches. See page 1. Check coupon for FREE BULLETIN 887.
- 7 Strength . . . Ruggedness . . . Simplicity combine to make HANSEN Commercial Body Hardware give dependable service. See page 3. Check coupon for illustrated folders.

- (1). Full-Floating Rear Axie. (2). V-8 Truck Engine. (3). Economical Engine Exchange Plan. These are 3 important features of the New FORD V-8 Truck—not combined in any other truck at any price. See page 4. Check coupon for details.
- 9 MAINTENANCE NOTE: Only 2 seven-eighths and 2 metric type CHAMPION SPARK PLUGS are required to meet every need for MAXIMUM PERFORMANCE and MINIMUM COST. See page 5. Check coupon for further details.
- BENDIX Controlled Vacuum P O W E R
 BRAKES are great muscle and accident savers
 —and 96% of all Power Brakes in use are
 BENDIX. See page 6. Check coupon for details.
- Your driver says: "THEY STOP!" Your jobher says: "THEY LAST!" A Brake Headquarters Engineer says: "GREY-ROCK makes the linings that ARE RIGHT for your fleet!" So what's your answer? See page 7. Check coupon for COMPLETE INFORMATION.
- 12 INTERNATIONAL HARVESTER CO. of AMERICA, Inc., needs MORE GOOD DEAL-ERS to selt the NEW 1/2-ton, 6-cylinder Truck—Model C-1. See page 8. Cheek coupon for information as to TERRITORY, TRUCKS and SERVICE.
- 3 STEWART Announces a NEW LOWER PRICED 2-ton Truck \$895 chassis, f.o.b. Buffale, STEWART Quality. STEWART Features. Honestly built . . . Honestly rated Honestly priced. See page 40. Check coupon for details.
- Without reconditioning or replacing any parts except the CONNECTING RODS, oil consumption was cut to ONE-TENTH, in the car illustrated on Federal-Mogul Corp., page 54.

CHECK THE RODS when you open up a motor to correct oil pumping. Check coupon for COM-PLETE INFORMATION. Che appropriate the special sp

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- 15
 SENTIAL FEATURES of New Series of TIMKEN TUBULAR TRAILER AXLES are given in detail on The Timken-Detroit Axle Co., page 55. Ne other Tubular Trailer Axles possess ALL these features. Check coupon for further information.
- You can greatly decrease gross weight for a given truck capacity—making a real saving in cost. Or you can increase PROFITABLE PAY-LOAD within your limiting gross weight—cutting costs by reducing trips. ALCOA ALUMINUM Truck Bodies make this possible. See page 56. Check coupon for FREE BOOK: "Aleoa Aluminum for Truck Bodies."
- 17 Let Hydraulie Action PEDRICK Piston Rings cut YOUR maintenance expense. See Wilkening Mfg. Co., page 57. Check coupon for FREE COPY of Booklet, "Hydraulie Action in Piston Ring Design."
- 18 LONG RADIATORS maintain efficient cooling—and that's what YOU want from radiators. See page 58. Check coupon for further details.
- See page 58. Check coupon for further details.

 The reasons why EXIDE BATTERIES are so dependable and extra-powerful, why they have such long life and deliver service at such low cost—are inside of EXIDE BATTERIES. See The Electric Storage Battery Co., page 59, for details. Check coupon for further information.
- 20 ACCURATE Valve Seat Grinding means more jobs, more customers, more profits. See Albertson & Co., Inc., page 61. Check coupon for further information.
- 21 "A Tight Connection All the Time" with NOC-OUT, the Hose Clamp with the Thumbserew. See Wittek Mfg. Co., page 62. CHECK COUPON for further information.

COMMERCIAL CAR JOURNAL'S

TRUCK SPECIFICATIONS TABLE

The Commercial Car Journal's Truck Specifications Table is brought up to date in each issue from data supplied monthly by truck manufacturers

KEY TO ABBREVIATIONS AND REFERENCE MARKS

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Chassis Price—Chassis price quoted applies to the standard wheelbase and specifications listed. All prices are F.O.B. factory.

***—List price not yet established. Ready next issue.

Tonnage Rating—Where a spread of ratings is given the maximum ratings are for ideal operating conditions and the minimum for extremely difficult conditions; the ranges between are for varying operating conditions.

Gross Vehicle Weight—Is chassis weight, plus body and cab, plus payload. Gross vehicle weight given for a model is based on maximum recommended dire size and not on tires listed as standard equipment.

Chassis Weight Stripped—Includes gas, oil and water and all things included in chassis price. Does not include the weight of cab.

Maximum Brake H. P. at Qiven R.P.M.—Is actual dynamometer reading without accessories.

Tracters—Unless given the designation N (meaning not available as tractor), all standard models may be assumed to be available as tractor.

(A) All Torque and Brake Horse-power values listed are based on engine outputs with all Standard Equipment Accessories running and are the same values obtaining with the truck on the road in actual operation.

(N) Not available as tractor.

(T) This designation accompanying a model number indicates chicle is specifically designed for tractor use only.

c. e. e.—Cabover-engine design.

(3) Corbit—Larger engines and corresponding auxiliary units provided on all models at extra cost.

(4) Day Elder—Model 75—1½ ton—same specifications except price—3945, and larger ther size—Be.00/20 front and DB6.00/20 reur.

(5) Dodge—F-61 available as special tractor truck with 146-inch wheelbase with model designation of 7-60. at

DB6.00/20 rear.

(5) Dodge—F-61 available as special tractor truck with 146-inch wheelbase with model designation of F-60, at \$2645. K-61 available as special tractor truck with 146-inch wheelbase with model designation of K-60, at ***.

(\$a) Dodge—Model H20.34-1 ton, gross vehicle weight 6,000 lb., price \$502, has same specifications as H30 except tires which are 7.50/17 and lighter rear springs.

same specifications as H30 except tires which are 7.50/17 and lighter rear springs.

(e) General. Motors—Models T-18 to T-61 inclusive are also available for export only as coach chassis. Double reduction axies optional at extra cost in Models T-43, T-431, T-51, T73H and T-74. Worm type axies optional at price deduction in Models T-61, T-75T, T.75, T-75H and T-83. Chassis prices and weights on all cab-over-engine models include the cab. A complete line of superheavy duty models designated T-85 series (4-wheel) and T-95 series (6-wheel) custom-built to exactly meet customer's requirements are available with a range of axies, wheelbases, engines, transmissions, etc. and prices will be quoted upon application. Gramm—Larger engines and corresponding auxiliary units provided on all models at extra cost when type 'of service demands. Wheelbases and body mounting dimensions may change to out special requirements. Double reduction axies available on all models except AX and BX.

Gross weight indicated for each model in the table is the straight rating.

duction axies available on all models except AX and BX. Gross weight indicated for each model in the table is the straight rating. Series CXH is supplied with Hercules JXB engine in Model CXHB and Hercules JXC in Model CXHC.

(7) Grass Pramier—Eight cylinder engines available on following models: 835 with Lyc. GU at \$1515 list; 865 with Lyc. HF at \$420; 875 with Lyc. AE at \$400.

(8) International Harvester—A-1, ¼ ton, same as A-2 except less spring leaves and smaller tires.

(9) Le Moon—Model 600 available with Lyc. AEC at same cost. Models 701 and 801 available with Waukesha 6SRL at same cost.

(10) Sterling—Rocker arm used in place of springs

(*) Sterling—These models also available equipped with Cummins Model H Diesel engine.

† Reo—Model 1D is the longer wheelbase edition of Model, 1B. The frame dimension is 7x2¾x ½. It is furnished at extra cost.

††Reo—2J,2K same as 2H except 166 in wheelbase and price of \$1695 ††Reo—3J same as 3H except wheelbase of 170 in. and price of \$2085; 3K same as 3H except 185 in. wheelbase and price of \$2155; 3M same as 3H except 205 in. wheelbase, (11) Studebaker-S-2 in 141 in. and 165 in. wheelbases has 6†† in. frame depth. (12) White—Each model shown is furnished with different specifications for different tonnage ratings.

--Factory governed speed 2400 r.p.m. (12a) White—Special prices for each installation.

installation.

(13) Marmon-Herrington—Available with Hercues Diesel engine. Price on application.

with Hercues Diesel engine.
application.
(14) Ford—Rear axie ratios 5.14 and
6.6 optional on 1/5-ton trucks.
(15) Mack—Chassis price and weight
include cab
(16) Biederman—Will furnish Continental, Hercues, Waukesha and Lycoming engines at the buyer's option.
(17) Moreland—All Moreland models
available with Waukesha engines and as
six-wheelers with dead axie.

MAKES—ALL

AB - American Bosch.

A LaF—American La France.

AL—Auto Lite.

B—Bendix.

A LaF—American La France,
A L—Auto Jite,
B—Bendix,
BB—Borg & Beck,
BL—Brown-Lipe,
BO—Bendix front, Own rear,
Bio—Blood.
Bu or Bud—Buda.
BW—Borg Warner
BWs—Bendix front, Westinghouse rear,
C or Col—Columbia.
Car—Carter.
Ch—Chicago.
Cl—Injuition by compression.
Cl—Cle-Cleveland.
Co—Covert (clrammission)
Co—Covert (clrammission)
Co—Covert (clrammission)
Co—Covert (clrammission)
Co—Cotta Gear,
Cut—Cummins-Diesel
Det—Detroit Lubricator,
Dd—Detroit Gear and Machine.
DR—Delco Remy.
Eat—Eaton.
Ei—Eisemann
En—Govagnor built in engine
EV—Electro-Vac (gov.) Pieroe.
Fe—Fedders.

GO—G. & O.

Ha—Handy (governor).

Ha—Hannum (steering gear).

HaS—American Car & Fdry.

Her—Hercules.

Hr—Harrison

HS—Merchant & Evans (clutch).

HS—American Car & Fdry. (governor).

HS—American Car & Fdry. (governor).

Jac—Saginaw.
Jo—Jones.

KP—Handy.
L—Lockheed.
Li—Lipe. W. C.
LN—Leece Neville.
Lo—Long.
Lo—Lockheed front, Own rear
LW—Lockheed front, Wisconsin rear.
Lyc—Lycoming.

Mc—McCord.

Ma—Marvel.

ME—Merchant & Evans.

MM—Mechanics Mach.

Mo—Modine (radiator).

Mo—Monarch (governor).

My—Mallory.

NE—North East.
No—North Supplied.
ns—No Standard.
O or Ow—Own.
Op or Opt—Optional.
Ps—Pierce (governos)

O or Ow—Own.
Op or Opt—Optional.
Pe—Pierce (governor).
Pe—Perfex (radiator).
PS—Peters & Snead.
Rb—Robt. Bosch.
Ro—Rockford.
Ros—Ross.
Sc—Schmillla.
Sch—Wheeler-Schebler.
Snu—Shuler.
SpB—Spleer and Blood.
Spi—Spleer.
Ste or St—Sterling.
Str—Stromberg.
Til—Tillotson.
T or Tim—Timken.
T wH—Timken Wisconst
WO—Warner Gear.

onsin Herrington

Wa—Waukesha (governor), Wau—Waukesha, W or Wis-Wisconsin. Ws—Westinghouse, Yo—Young, Zen—Zenith,

BRAKES—SERVICE

Location

2—Two Wheels, rear only.
2/4—Two-wheel brakes effective on all four wheels through driveshaft.
4/6—Brakes on four rear wheels effective on all wheels through driveshaft.
7/4—Brake on transmission effective on all four wheels through driveshaft.
4—Four Wheels, front and rear,
4—Four Wheels, front and rear,
5—Six Wheels, front and rear,
1—Jack-shaft.
P—Propeller shaft,

Operation

BRAKES-HAND

Location

C—Center of double propeller shaft, 2—Rear wheels, 4—Four wheels, R—Worm or bevel gearshaft, 1—Transmission, P—Driveshaft,

Type D—Tru-Stop disk. i—Internal. X—External.

BRAKE DRUMS

Material

s—Cast alloy iron.

A—American Car Fdry.

C—Centrituse

D—Dayton.

E—Ermalite.

G—Gunite.

ti—Hunt Spiller.

c—Cast iron

p—Fressed steel.

S—Cast steel.

(Where a combination of any of the above is used, the first reference mark applies to the front and the second to the rear drums.)

CLUTCH

Type
D—Multiple disk.
dp—Double plate.
O—Plate in oil.
P—Single plate

Valve Arrangement

P—Inlet valve in head; exhaust valve at side. H—In head. L—"'\" head, valves at side. T—Inlet and exhaust on opposite sides.

Camshaft Drive C-Chain, G-Gear.

Piston Material

alloy with strut.

Main Bearings

Oiling System

CC—Pressure to main, connecting rod and camehaft bearings.

FP—Pressure to main, connecting rod camehaft bearings, and piston pins.

PC—Pressure to mains and connecting rod bearings. camsnart bearings and piston pin PC—Pressure to mains and conn rod bearings. PG—Pump, gravity and splash., PS—Pressure with splash.

FRAME

I ype

I.—"I" Beam.
C.—Channel.
T.—Channel tapered front and rear.
L.—Channel teleforced with liner.
B.—Channel reinforced with both liner and fishplate.
P.—Channel reinforced with plate.
TL.—Channel reinforced with plate.
TL.—Channel reinforced with liner.
D.—Drop Center
T.—Tapered front
X.—X.-Braced

FUEL SYSTEM

E—Electric pump. G—Gravity. M—Mechanical pu

REAR AXLE

Final Drive and Type

B-Bevel.
C-Chain.
D-Dead.
F-Full-floating.
2-Double Reduction.
S-Spiral bevel.
W-Worm.
w/2-Worm or Double Reduction
Optional.
J-Semi-floating.
M-Three-quarter floating.

Drive and Torque

A—Radius Rods and Torque Arm, H—Hotchkiss. (springs) R—Radius Rods T—Torque Arm. U—Torque Tube,

SPRINGS

Auxiliary Type

14—Semi-elliptic abo springs. 14—Quarter elliptic, C—Coil spring. N—No. O—Optional.

TIRES

B—Balloon.
DB—Dual Balloons.
P—High Pressure Pneumatics.
DP—Dual High Pressure Pneu
S—Solids S—Solids. DS—Dual Solids. —Pneumatics at extra cost.

TRANSMISSION Location

A—Amidships.

J—Unit with jackshaft.

U—Unit with engine.

Auxiliary Location

No—Not furnished. 02—2 speed axie unit optional at extra O2—3 speed are daily of cost.
Op—Optional at extra cost.
A—Amidships.
R—Rear of amidships main transmission,
U—Unit with engine.

WHEELS DRIVEN

		Q	ENEI	RAL	(Se	e Keynote)	TIRI	E SIZE	,		MAJO	R UN	ITS		4		1	FRAME	=
				98	hed	eight	(ped)			ENGI	NE	TRANSMI	SSION	REA	2					
Line Number	MAKE AND MODEL	Tonnage Rating	Chassis Price	Standard Wheelbase	Max. W. B. Furnished	Gross Vehicle W	Chassis Wt. (Stripped)	Front	Rear	Make and Model	No. of Cylinders Bore and Stroke	Make and Model	Forward Speeds Aux. Location	Make and Model	Gear and Type	ind Torqu	GE RAT 43H ul	In Low	Side Rail Dimensions	Type
23 3 4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Autocar. RG G D D D D D D D D D D D D D D D D D	07/13/2-4-16 17/13/2-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2-4-16 17/13/2	139394 465034 46505 55000 63003 39505 63003 39505 63003 1245 73750 8953 12803 12950	1866 1600 1466 1520 1468 1488 1488 1488 1488 1189 1500 1500 1500 1500 1500 1500 1500 150	240, 200, 200, 200, 200, 200, 200, 200,	13400 13400 13400 20700 25500 8400 11400 116000 20000 24000 24000 24000 15000 15000 15000 21000 21000 21000 21000 25000	10750 5450 7450 7450 7450 7450 7450 7450	B9.75/22 B10.50/22 B10.50/22 B10.50/22 B10.50/22 B8.25/20 B9.05/20 B9.05/20 B9.05/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.75/20 B9.75/22 B9.75/20 B9.00/20 B9.75/20	DB9.75/20 DB10.50/20 DB10.50/22 DB10.50/24 DB11.25/22 DB7.50/20 DB9.00/20	Con 33B Con 35B Con 35B Con 35B Con 35B Con 32B Con 32B Con 32B Con 32B Con 33B Con 33B Con 33B Con 33B Con 35B Con 36B Con 36B Con 36B Con 25A Con 20C Con E601 Con	6-4 ½ x 4 ½ x 6 4 ½ x 5 ½ x 6 4 ½ x 5 ½ x 6 4 ½ x 5 ½ x 6 4 ½ x 5 ½ 6 -4 ½ x 5 ½ 6 -4 ½ x 4 ½ 6 -4 ½ x 4 ½ 6 -4 ½ x 4 ½ 6 -4 ½ x 5 ½ 6 -3 ½ x 5 ½ 6 -3 ½ x 4 ½ x 6 -3 ½ x 4 ½ x 6 -3 ½ x 6 2 2 ½ x 6 2 2 ½ x 6 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	BL 5352 Fu MHU BL 7351 Fu MHU BL 7351 Fu 5-A-38 Fu 5-A-38 BL 5352 BL 5352 BL 5352 BL 5352 BL 5362 BL 5362 BL 5362 Fu 5-A-53 BL 7351 Own Own Own ST Own Own Fu 5-A-53 BL 7351 BL 7351 BL 214 BL 334 BL 335 BL 5351 BL 53	$\begin{array}{c} 5, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0, 0, 0, 0 \\ 0, 0, 0, 0, 0, 0, 0$	Wis 1337BH Wis 1337BH Wis 1737KH Wis 1737KH Wis 1737KH Wis 1737KH Wis 1910W	2FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF	REERENERERERERERENUUUHHHHHHHHHHHHHHHHHHH	5.63.65.56.69.65.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.66.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.56.95.55.55.56.95.55.55.56.95.55.55.56.95.55.55.55.56.95.55.55.56.95.55.55.55.55.55.55.55.55.55.55.55.55.	48. 5 6 8 7 7 7 8 8 7 8 7 8 8	8\(x\ 3\ x\ 4\) 7\(x\ 3\ x\ 4\) 7\(x\ 3\ x\ 4\) 8\(x\ 3\ x\ 4\) 9\(x\ 3\ x\ 4\) 9\(x\ 3\ x\ 4\) 10\(4\ x\ 3\ x\ 4\) 9\(x\ 3\ x\ 4\) 8\(x\ 3\ x\ 4\) 9\(x\ 3\ x\ 4\) 10\(4\ x\ 3\ x\ 4\)	-T-T-CCCCPPTTTTTTTTTTTTTTTTTCCCCCCCCCCC

	EN	GINE DI	ETAILS	1			FU	EL ST. 1	ELECTRIC	C- AL				FRONT AXLE		ВІ	RAKE	s	BOD	Y MO	UNT-	SPI	RINGS
Piston Displacement Compression Ratio Torque lb. ft.	N.A.C.C. Rated H.P.	Max. Brake H.P. at R.P.M. Given	Valve Arrangement Camshaft Drive			Gevernor Make	Carburetors Make	pe	inition Sy	Generator, Starter Mak	Clutch Type and Make	Radiator Make	Universals Make	Make and Model	Steering Gear Make	Make, Location G	Area	Drum Material Hand Location. Type	Rear of I	Cab to Rear Axie	Width of Frame	Front	Roar
1488 4. 322 2707 4. 500 1248 5. 0 150	43.3 60. 27.3 38.4 40.3 40.3 38.4 40.3 38.4 40.3 38.4 40.3 38.4 40.3 38.4 40.3 38.4 40.3 38.4 40.3 38.4 40.3 38.4 40.3 40.3 38.4 40.3 40.3 40.3 30.3 40.3 30.3 40.3 30.3 40.3 30.3 40.3 40.3 30.3 4	120-2200 175-2200 175-2200 175-2200 175-2200 175-2200 76-280// 73-2250 73-2250 80-2200 115-2200 93-2200 115-2200 94-2500 94-2500 94-2500 94-2500 94-2500 94-2500 101-2400 101-	HHH111414141414141414141414141414141414	7-314	CCC 14% CCC 14% CCC 14% CCC 14% CCC 14% CCC 16% CCC 16% CCC CCC	Haaamoo Moo Moo Moo Moo Moo Moo Moo Moo Moo	Zennstr Str Str Str Str Str Str Str Str Str S	WILL MILE MARKET	DRR II I I I I I I I I I I I I I I I I I	DR. DORR DORR DORR DORR DORR DORR DORR D	P.BL dp.Lo dp.Lo D.BBL D.Fu D.BL D.Fu D.BL D.Fu D.B.B.B.B.B.B.B.B.B.B.B.B.B.B.B.B.B.B.B	Loo Lyo Yyo Yo	SPIP SSPIP S	Tim 27451 Tim 27451 Tim 27451 Tim 27451 Tim 27451 Tim 27451 Tim Shu	Ros Ros	O41A O41A O41A O41A O41A O41A O41A O41A	720, 720, 720, 720, 720, 720, 720, 720,	CICICITY TYTY TITTITY IN THE TITTITY TYPE TO THE TITTITY TYPE TYPE TO THE TITTITY TYPE TYPE TYPE TO THE TYPE TYPE TYPE TYPE TYPE TYPE TYPE TYP	1 172 172 172 173 174	102 102 102 102 102 102 102 102 102 102	133 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	42x3 42x3 42x3 42x3 40x2\4 40x2\4 40x2\4 40x2\4 40x2\4 41x2\4 40x2\4 41x2\4 41x4\4 42\4 42\4 42\4 42\4 42\4 42\4 42\4	56x4 56x4 56x4 56x4 56x3 56x3 56x3 56x3 56x2 56x3 56x3 56x3 56x3 6625x2 56x3 56x3 56x3 56x3 56x3 56x3 56x3 56x3

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		QI	ENE	RAL	(See	Keynote)		TIRE	SIZE			м	AJ	OR	UNITS				-	FRAME	
				se	hed	ght	(bedd)			ENG	INE	TRANSMI	SSI	ON	REA	R A	XLE			800	
Line Number	MAKE AND MODEL	Tonnage Rating	Chassis Price	Standard Wheelbase	Max. W. B. Furnished	Gross Vehicle Weight	Chassis Wt. (Strip	Front	Rear	Make and Model	No. of Cylinders Bore and Stroke	Make and Model	Location and Forward Speeds	Aux. Location and Speeds	Make and Model	Gear and Type	rive and Tore	QE RAT	TOS TOS	Side Reil Dimensio	Туре
- 3	Dodge Bros. K35 (Concluded). K45 . K35 . K40 . K50 . K60 . K	2-4	11995	150 6 1466 1722 165 166 167 175 167 175 167 175 175 175 175 175 175 175 175 175 17	195 2200 Opp Opp 205 219 195 219 195 219 Opp Opp 205 219 195 2119 195 119 195 119 195 119 195 119 195 119 195 119 195 119 119	18300 17300 17300 21300 21300 21300 33500 10000 11000 11000 11000 12000	3675 5173 5344 625 565 5173 534 5173 534 5173 534 5173 534 5173 5173 5173 5173 5173 5173 5173 5173	B6.00/20 B6.50/20 B6.50/20 B7.50/20 B7.50/20 B7.50/20 B7.50/20 B8.25/20 B8.25/20	DB1, 00/20 DB8, 50/20 DB8, 50/20 DB8, 50/20 DB3, 75/20 DB9, 75/20	Own Own Own Own Own Own Own Own Bud K325 Bud K428 Bud K428 Bud K428 Bud L525 Con E603 Wau 6BK Wau 6BK Wau 6-100 Wau 6-90 Wau 6-100 Wau 6-100 Wau 6-110 Wau 6-125 Wau 6BK Own 213 Own 231 Own 231 Own 231 Own 231 Own 231 Own 331	6-3 4 x x 4 x 4 x 4 x 4 x 4 x 4 x 4 x 4 x	BL 23523 BL 23533 BL 33533 BL 33533 BL 33533 BL 33531 C1105R WC T9 WC T9 WC T9 BL 234 BL 237 BL 234	55555444444444444444444444444445445555445555	\(\) \(\)	Tim 76733 Cla B642 Tim 53200H Tim 53200H Tim 54200H Tim 54200H Tim 54200H Tim 54200H Tim 54200H Tim 56200H Tim 56200H Tim 5620H Tim 56200H Tim 5620H Tim 56725H Tim 66725H Tim 54300H Tim 54300H Tim 54300H Tim 56301H Tim 56301H Tim 56300H Tim 56300H Tim 56300H Tim 66700P Tim 6670P Tim 670P Tim 67	WFF WFF SFF WYF WYF SFF WYF WYF WYF WYF WYF WYF WYF WYF WYF W	RRRRHHHHHHHRRHHHRRRRRLUUUUUHHHHHHHHRRRRRRRR	5.5.5.5.6.4.7.8.7.5.5.5.5.6.6.6.6.6.6.6.6.6.6.6.6.6.6.6	120 116 116 116 116 116 116 116 116 116 11	9 # x 3 ½ x ½ 1 10 x 3 ½ x ½ x ½ 10 x 3 ½ x	CONSTRUCTION OF THE FER OF THE FORMAND OF THE FER OF TH

ENGINE DETAILS		1	FUEL		C- AL			FRONT		ВЕ	RAKES		BODY	MOUNT DATA	SP	RINGS
Compression Ratio Compression Ratio Torque Ib. ft. N.A.C.C. Rated H.P. Max. Brake H.P. at R.P.M. Given Valve Arrangement Camshaft Drive Piston Material	r and		Carburetors Make	Ignition System Make	merator, Starter A	Clutch Type and Make Radiator Make	Universals Make	Make and Model	Steering Gear Make	Make, Location SType, Operation	Lining Area Drum Material	Hand Location, Type	Cab to Rear of Frame	Cab to Rear Axle		Rear Auxillary Type
8,825,5,1199,35,8,7,8,2,280,0,1,G,9,35,8,6,2,36,37,7,70,220,1,G,G,G,G,G,G,G,G,G,G,G,G,G,G,G,G,G,G,	AAA 7-7-32 133 133 133 133 134 134 134 134 134 134	MMOOOD MAGOO WAGOO	Det M Str Str Str Str Str Zen M Zen	MORE INCOMES AND THE CONTROL OF THE	DPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPP	BB Fe BB Fe BB Lo BB	Spi	Tim 300001 Tim 300001 Tim 300001 Tim 300001 Tim 310001 Tim 310000 Tim 30000 Tim 33000 Tim 35000 Ti	Jac	L4HHV L4HH	346 a 416 a 416 a 416 a 416 a 419 a 449 a 586 a 586 a 615 a 7 542 a 615 a 615 a 7 542 a 7 542 a 615 a 615 a 7 542 a 7 542 a 615 a 615 a 615 a 615 a 7 7 449 a 7 542 a 7 542 a 615 a	TXT	124	69 ¼ 69 ¼ 69 ¼ 69 ¼ 69 ¼ 69 ¼ 69 ¼ 69 ¼	32 1 2 3 1 3 1	50x3 50x3 50x3 50x3 55x3 54x3 54x3 54x3 54x3 54x3 54x3 54

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	i i	a	ENE	RAL	(See	Keynote)		TIRE	SIZE			MAJO	R U	NI	rs					FRAM	E
				98	hed	eight	(ped)		-	ENGI	NE	TRANSMI	SSIC	N	REA	R A	XL	E		ons	
Line Number	MAKE AND MODEL	Tonnage Rating	Chassis Price	Standard Wheelbase	Max. W. B. Furnished	Gross Vehicle Weig	Chassis Wt. (Stripped	Front	Rear	Make and Model	No. of Cylinders Bore and Stroke	Make and Model	Forward Speeds	Aux. Location and Speeds	Make and Model	Gear and Type	Drive and Torque	RAT	In Low	Side Rail Dimension	Type
178 190 191 191 191 191 191 191 191 191 191	## ## ## ## ## ## ## ## ## ## ## ## ##	11 1 22 33 33 57 12 22 23 33 45 55 55 55 55 55 55 55 55 55 55 55 55	4364 498.5	$\begin{array}{c} 1464 \\ 1461 \\ 14$	1344 1201 1346 1346 1346 1346 1346 1346 1346 134	28105 35620 10000 12000 12000 13000 18000 18000 18000 22000 22000 22000 2215 2315 23350 4230 6238 6526 8250 11590 11200 11200 11500 11500 11500 12500 12500 12000 22780 22780 22780 22780 22780 22780 22780 22780 22780 22780 22780 22780 22780 2380 11590 11500 16300 18500	\$300 4400 4700 4700 4700 4700 4700 4700 4	B9.75/20 B9.75/20 B10.50/20 B9.75/20 B10.50/20 B7.5/20 B10.50/20 B8.25/20 B6.50/20 B7.50/20 B8.25/20 B7.50/20 B8.25/20 B8.25/2	DB8, 25/20 DB9, 25/20 DB9, 00/20 DB9, 00/20 DB9, 00/20 DB9, 75/20 DB9, 00/20 DB9, 75/20 DB9, 00/20 DB9, 75/20 DB10, 50/24 B6, 50/20 DB10, 50/24 DB10, 50/20 DB10, 50/24 DB10, 50/20 DB10, 50/20 DB10, 50/24 DB10, 50/20 DB10, 50/24 DB10, 50/20 DB3, 25/20 D	Con E601 Con 18R Con 21R Con 21R Cum H Dle Cum.6HDie Lyc SA Lyc ASD Wau MK Wau MZ Wau 68RL Wau 6-125 Con 20C Con 20C Con 20C Wau 6MS Wau 65RL Own BI	0-378 x 4 ½ 6 -3 ½ x 4 ½ 5 6 -4 ½ x 4 ½ 5 4 4 7 ½ x 6 6 -3 ½ x 4 ½ 5 6 -3 ½ x 4 ½ 5 6 -3 ½ x 4 ½ 6 -3 ½ x 4 ½ 6 -4 ½ x 5 6 -4 ½ x 4 ½ 6 -3 ½ x 4 ½ 6 x 4 ½ 6 x 4 ½ x 4 ½ 6 x 4 ½ 6 x 4 ½ 6 x 4 ½ 6 x 4 ½ 6 x 4 ½ 6 x 4 ½ 6 x 4 ½ 6	BL 3241 BL 3241 BL 5241 BL 5241 BL 5351 BL 714 WG T9 Fu Mu-Bb Fu MgU14 Fu WOOG Fu WOOG Fu WHU BL 214 BL 214 BL 214 BL 214 BL 214 BL 341 BL 5351 BL 7341 BL 5341 BL 5341 BL 5341	00000000000000000000000000000000000000	N00 N00 N00 N00 N00 N00 N00 N00 N00 N00	Wis 1237Q Wis 1237H Wis 1737K Wis 19027 Tim 55200H Tim 54300H Tim 54300H Tim 54300H Tim 55200H Tim 55200H Tim 55200H Tim 55200H Tim 56200H Tim 56200H Tim 5620H	BFF 2FF 2FF 2FF 2FF 2FF 2FF 2FF BFF BFF		1 6.1 1 6.1 1 6.1 1 7.2 1 5.5 1 5.5 1 5.6 1 7.8 1 7.8 1 7.8 1 8.8 1	1980 178 178 1 178 178 178 1 1 1 1 1 1 1 1 1	TX3 X X X X X X X X X	THE THE THE TETT TETT TETT TETT TETT TE

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umber	Piston Displacement	Compression Ratio	Torque 1b, ft.	N.A.C.C. Rated H.P.	Max. Brake H.P. at R.P.M. Given	Valve Arrangement	Camshaft Drive	Number and Diameter	Length SZ	Oiling System Type	Governor Make	Carburetors Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Clutch Type and Make	Radiator Make	Universals Make	Make and Model	Steering Gear Make	Make, Location w	Lining Area	Hand Location, Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front	Rear	Auxiliary Type
144455622233345662266334455662223333333333	2812818228282828282828282888228888282888828888	44444554444499 066547770547979747999943444449944554411454444455	2800 2800 33366 1176 1176 2110 2210 2212 283 3350 4400 1176 1191 1191 1201 1212 1210 1212 1210 1212 1210 1212 1210 1212 1210 1212 1210 1212 1210 1212 1210 1212 1	445.9 448.6 6 333.7 7 42 1 4 4 5 9 6 6 6 1 5 7 7 3 33 3 7 7 42 1 1 3 6 6 6 1 5 7 7 3 3 3 3 7 7 4 2 1 1 3 6 6 6 1 5 7 7 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1	107-2600 111-2200 59-2800 111-2200 59-2800 73-2800 73-2800 73-2800 76-2400 76-2400 94-2200 94-2200 94-2200 115-2200 115-2200 125-1800 42-2500 73-3400 83-2900 83-2900 83-2900 83-2900 140-2100 68-2700 173-2700 17		000000000000000000000000000000000000000	58 7-7-2 9 3 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2	111/2/2014	STATES BEFORE COLOURS OF THE FERRIC COLOURS OF THE FERRIC COLOURS OF THE FERRIC COLOURS OF THE FERRIC OF THE FERRI	POWOOD ON THE PROPERTY OF THE	Str No No No No No No No N	MMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMMM	AL AL AL AL AL AL	DRRRR ALLLLLA ALLALA ALA AAAAAAAAAAAAAAA	P.BL P.BL P.BL P.BL P.BL P.BL P.BL P.BL	MOO MOO WOOW OOW OOW OOW OOW OOW OOW OOW	Spil Spil Spil Spil Spil Spil Spil Spil	Own 108 Own 251 Own 300 Own 300 Own 300 Own 300 Own 300 Own 503 Own 503 Own 503 Tim 30000H Tim 31000H Tim 31000H Tim 33000H Tim 33000H Tim 35100H Tim 36020N Tim 3602	V Reservation of the control of the	LAIHY WSAILA BAIM BAIH LAIH LAIH	V 407 a v 407	CODDENS TO THE STATE OF THE STA	99 99 98 3/4 106 106 108 108 108 108 120 120 120 120 120 120 120 120 120 120	86 4 86 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	34 4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	41 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 1 ½ x 2 ½ ¼ 4 0 x	56 \(\)\(\)\(\)\(\)\(\)\(\)\(\)\(\)\(\)\(\	KNNNNANAHAMAHAMAHAMA AMAMA

		0	ENE	RAL	(Sec	• Keynote)	TIRE	E SIZE			MAJ)R	UNI	TS					FRAME
					peq	oight	(ped)			ENG	INE	TRANSM	SSI	ON	REA	R A	XLE			
Line Number	MAKE AND MODEL	Tonnage Rating	Chassis Price	Standard Wheelbase	Max. W. B. Purnished	Gross Vehicle Weis	Chassis Wt. (Stripped)	Front	Renr	Make and Model	No. of Cylinders Bore and Stroke	Make and Model	Location and Forward Speeds	Aux. Location and Speeds	Make and Model	Gear and Type	ve and Tore	High	Low	Side Rail Dimensid
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-- Denotes new model or change in specifications.

Black Sheep Chauffeurs

(CONTINUED FROM PAGE 31)

moving, in feet per second at any given speed you use the following formula: Take speedometer reading, divide it in two and add the original figure to the result and that gives you feet per second. To illustrate: One-half of sixty is thirty. Sixty plus thirty equals ninety. (Scientifically, it is 88 ft.)

2. Failure to know the distance an automobile takes to stop, after the brakes have been applied. The average private passenger automobile with four-wheel brakes in perfect condition on a dry level highway, when traveling sixty miles per hour stops within 168 ft. At 40 miles per hour 75 ft. At 20 miles per hour 18 ft.

3. Failure to recognize the fact that one's foot does not immediately strike the brake pedal when danger is observed, causes speed to become unsafe. The time which elapses when the driver sees danger until his foot leaves the accelerator and strikes the brake pedal until the brakes take hold is known as reaction time. A good driver requires one-half second of reaction time. Let me illustrate the value of half a second.

YOU are driving an automobile down the highway 60 miles per hour or 88 ft. per second. A young child runs across the highway. Being a good driver, your reaction time of one-half second means that your car travels 44 ft., which is one-half of 88, towards the child, the car being practically out of control as far as stopping it is concerned. Fortunately for you, your brakes are in perfect order and after they are applied your car goes 168 ft. or a distance of 300 ft. in about six seconds time.

THE above types are the kind of drivers we don't want. The ideal, of course, is the skillful driver who

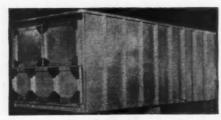
knows the motor code of his state, who knows when to drive fast and when to drive slowly, and who has his truck under control at all times. He is the man who takes the "kills" out of the road and places the "S" in front.

A Light Chassisless 'Semi'

(CONTINUED FROM PAGE 25)

placing this dead load with pay load, the \$75 additional cost of the new unit will be paid for in approximately 11,-620 revenue miles. Compared to the conventional steel and wood body unit, the monocoque weighs 2645 lb. less and costs about \$835 more. By the same reasoning of replacing dead load with pay load, the increase in cost of the new semi-trailer will pay for itself in 31,600 revenue miles. In this figuring it is assumed that each additional pound of pay load brings in a revenue of \$0.00001 per mile.

ANOTHER major economy favoring the use of aluminum semi-trailer bodies is that of maintenance, which includes painting and repairs. Paint takes a firm, lasting hold on aluminum. As for repairs, the high deflection of aluminum under load stands it in good stead in absorbing hard knocks. Bumps are bound to occur, even if the driver never backs into posts or slams a case against the side panel. There is the inevitable chance that someone else will



Chassisless "Semi" ready for mounting

do it for him. On the aluminum body the damage is confined to a small area. On a wood body a damaging blow may split the entire panel.

By making use of the bracing power of panels, the chassisless semi-trailer, constructed of aluminum alloys, is designed as an independent structural unit capable of supporting its own weight and that of the pay load.

THE design for the Baltimore Company utilizes every pound of metal for a two-fold purpose—carrying the load and protection. In case the chassisless unit is built of high strengthweight ratio metals, and replaces a conventional unit in which both chassis and body are of such materials, the economy of monocoque construction becomes particularly apparent, since the price per pound of such metals is relatively high. Furthermore, the fabrication cost of the chassisless unit is usually less than that of a conventional unit of similar size, providing the same materials of construction are used.

The inside dimensions of this semitrailer unit are: length, 216 in.; width, 90 in., and height at the eaves, $6\frac{1}{2}$ ft. As the roof bows have a $2\frac{1}{2}$ -in. crown, the height from the floor at the center is 6 ft. $8\frac{1}{2}$ in. The over-all length outside is 219 in. from the front edge of the fifth-wheel plate to the tailgate strap hinges. The over-all width at the drip moldings at the top edge is $94 \cdot 19/32$ in. The total height is 7 ft. $4\frac{7}{8}$ in.

SIDE sills of the underframe are made of 6-in. aluminum channels which are assembled with clip angles and rivets and reinforced with gusset plates on the lower side. The crossmembers, which are 5-in. channels, are spaced at 2-ft. intervals. The floor is built up of 15-gage corrugated sheet and 10-gage flat plate, which are riveted together.

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The side and end panels are single sheets of 0.064 in. thickness extending the full length and width of the body, and riveted to the side sills of the underframe. At 2-ft. intervals on the outside of the panels are fastened the side posts, which are extruded sections shaped like a flanged V. The side of the finished body looks like a web-plate girder, which it is in function, as ultimately it carries the entire load.

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THE roof rails are extruded sections which combine the functions of a footing for the carlines, a top rail for connecting the side posts, a support for drip moldings and a portion of the roof. Obviously this requires a complicated section; as a matter of fact it could not be duplicated in one operation on one piece by the rolling process often used for simpler structural shapes. Extrusion, however, is limited more by size than by shape (up to 11 in. in greatest diameter). The process consists in forcing metal in the plastic state at high pressures through openings in a die.

FIFTH wheel plate, bearing the king pin, consists of a 1/4-in. plate riveted to a rectangular cradle frame which is built into the subframe and extends from the front end to the third bolster and is about one-third as wide as the body. The running gear is attached to the subframe by means of two pairs of 6-in. channels, one pair of which is attached longitudinally to the rearmost pair of cross-bolsters; the front ones bridge the next two bolsters, that is, numbers three and four counting from the rear. These are 291/2 in. long and are fastened to the subframe by pairs of 3-in. angles.

DOORS and tailgate are of a construction that matches that of the side panels in general design and in

sturdiness. The door framework is composed of extruded shapes of wide flanged U construction and panels of 0.064 in. sheet. The tailgate is similarly framed by the sheet is 3/16 in. thick.

Though this first chassisless semitrailer was more or less experimental, it proved a sufficient commercial success to warrant building 10 more.

The "Ideal" Fleet Truck

(CONTINUED FROM PAGE 14)

siderable variance of opinion as to the proper place to locate the battery. If under the floorboard, it should be on the right-hand side; if external, left side frame. Wherever mounted, to be accessible and as far remote from muffler pipe as possible.

SPARE TIRE MOUNTING — The problem of satisfactorily mounting the spare tire has perplexed the industry for years. We are unable at this time to make any definite recommendations. It is pretty generally agreed, however, that on light duty equipment we could carry the spare tire in a fender well, left side of the vehicle, and on the heavier-type truck resort to the underside-type of carrier to the rear of rear axle. In fender well-type mounting, more attention should be given to proper support of tire to prevent excessive maintenance at this point. On the underside-type carrier, the weight of the tire must be taken into consideration, as most road changes are accomplished by one man. The hinged type appears to more nearly meet this requirement.

TAIL LIGHT AND LICENSE BRACKET MOUNTING—Combination tail light and rear license bracket should be located external of left-

side frame rail, 6 in. from end. It is hoped the designing engineers will give some consideration to the length of the present license plates in mounting this bracket to prevent interference with the plates when removing spare tire.

Many States require both front and rear license plates and it has been noted that some manufacturers make no provision for carrying front plates. Suitable brackets should be provided to carry front plates either on front bumper or headlamps tire bar.

LOCATION OF TOOL BOX—Provision should be made for tool compartment under cab seat at the right end of tank.

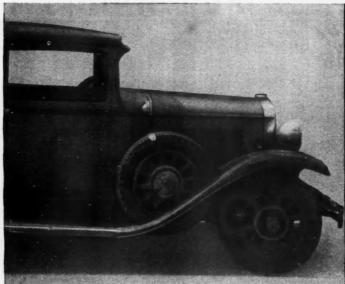
The Romance of Roads

(CONTINUED FROM PAGE 24)

FIRST use of modern concrete as a road material appeared in a city street in Bellefontaine, Ohio, in 1893, in a section one block long. Its use was tried out a little later in alleys, in Windsor, Ontario. The first attempt to lay a modern concrete highway came in 1909 when the Good Roads Commission of Wayne County, Mich., laid a strip 18 ft. wide between the 6-Mile and 7-Mile roads just north of the city of Detroit. In the same year a fine brick road was built from Cleveland to East Liverpool, Ohio, but while brick, as a road-building material, had a vogue for a time its use declined.

THE concrete roads over which we drive today are perhaps the finest in the world. The speed over which they may be traveled is our answer to the long-famous question put by the Indian chief "Blackhawk" who said, "The white man is strange, Why does he cut down trees and build roads wherever he goes when it is so much easier to go around them?"

Just one of many actual cases



AFTER 56,184 MILES-NEW RODS SAVE 9 QUARTS OF OIL IN 1000 MILES

THIS 1930 Marquette coupe used one quart of oil for every 100 miles. Without reconditioning or replacing any parts except the connecting rods, oil consumption was cut to ONE-TENTH—a saving of 9 quarts each thousand miles—which soon paid the service cost.

The repeated experience of hundreds of repair shops around the country confirms this discovery: That worn connecting rods and bearings are one of the principal causes of oil pumping and poor engine performance.

Remember the Rods!

When you open up a motor to correct oil pumping, remember that worn connecting rods and bearings are a principal cause. Replace with complete sets of Federal-Mogul rods or bearings.

It is true that often new rings, new pistons or a cylinder reboring job, or all three, are needed; but in many cases it has been found that oil pumpers only partly corrected by other means are entirely corrected by installation of new rods or bearings.

Therefore, to protect your reputation, to avoid customer dissatisfaction, check the rods when you open up a motor to correct oil pumping. If worn, replace with Federal-Mogul Rods or Slip-in Bearings, for an all-around quality job.

Connecting rod and bearing replacement offers you one of the finest profit opportunities in the entire service field, because until recently it was entirely neglected, with a resulting accumulated need.

Use Federal-Mogul Connecting Rods and Slip-in Bearings. Their uniform quality and precision is the product of experience and specialization in this field since the beginning of the automotive industry. There is a Federal-Mogul Jobber near you with a complete stock ready to give prompt service. Call him today.



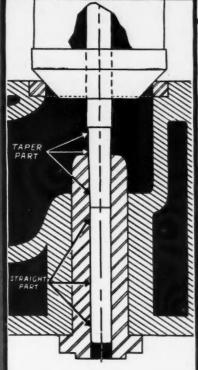
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No matter how good your grinder may be, you can't get an accurately ground, properly aligned seat unless you use a proper-fitting pilot that positively holds the grinder in perfect alignment with the center line of the valve guide.



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do exactly that very thing... and they are patented! They are tapered only in the upper portion (instead of the whole length). By selecting the largest SIOUX Tapered Pilot which will enter the valve guide, the straight part aligns the pilot correctly with the center line of the valve guide, thus assuring perfect accuracy. This is the only positive way to prevent misalignment and inaccurate grinding.

Sioux Tapered Pilots also act as a plug gauge for checking wear in valve stem guides.

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.0005 (½ thousandth). No delicate adjustments. Its dual action produces a mirror-like finish. Built up to traditional SIOUX standards of quality and stamina. Priced within the reach of every shop!

With this combination ... SIOUX Tapered Pilots AND The SIOUX Valve Seat Grinder ... even the inexperienced mechanic can't go wrong!

Your Jobber Sells Them!

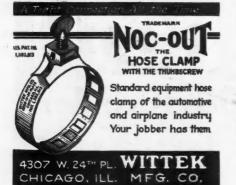
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Dope on Piston Expanders

(CONTINUED FROM PAGE 17)

AFTER several years of research work, one of the companies maintains that the skirt clearance is due to

wear on the piston and cylinder wall. This company further believes that piston collapse is seldom permanent and occurs only under operating conditions, due to vibration and heat.

Another company reports that it finds piston and cylinder wear and piston skirt collapse about equally divided in the piston expander installations that it has been able to check. A third company seems to think that skirt collapse is the chief contributing factor to excess clearance.

As a result of this difference of opinion, the expanders have widely different characteristics. One company engineers an individual expander for each piston, while others have six, or some like number, of sizes to cover the entire range. Some companies produce one expander to service all pistons.

SEVERAL expanders are manually adjusted for size. Pistons are expanded all around the skirt by some types of expanders, and only at the thrust side (90 degrees to the piston pin) by some of the others. Expander materials have no more relation to one another than do the details of construction. Special tools for cutting retention recesses are necessary for some designs, while the piston pin is the anchor for other types.

PISTON expanders are at their best in conventional alloy pistons with a slotted skirt. Strut pistons do not respond quite so readily to this treatment and cast-iron pistons represent the most difficult problem. Instructions for slotting or cooling cast-iron pistons usually are provided by the manufacturers who recommend expanding this type of piston.

THE expander engineers are emphatic in their claims of increased piston ring mileage when expanders are employed. When piston expander takes up the clearance between the skirt and the cylinder wall, it prevents

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the piston from rocking. The rocking action of the piston permits the sharp edges of the rings to gouge at the cylinder walls since the rings are not riding in the position in which they were intended to function. As a result, the rings wear barrel-shaped. With the piston and rings riding in correct position, the rings maintain their scraping edge for a longer service period.

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